

## LEAD RETRIEVAL

Collect - Download - Follow Up

Capture attendees' full contact information with the Emperia Lead Retrieval App.

Use your mobile device to scan their badge & easily collect their contact info.

No need to collect business cards!

## **BEFORE THE SHOW**

- 1 Receive Login Credentials via an email sent to the key exhibitor before the Show with the subject line: 'Login to Emperia with...'
- 2 Download the Emperia Lead Retrieval App
  - Emperia



3 Log In using the full name + company access code from the email. Share credentials with your booth staff\*.



\*Logins can be used across multiple devices.

## **DURING THE SHOW**



- Tap to scan the QR code on the attendee's badge.
- 2 Take Notes about your new leads and enter optional information including any follow-up actions.
- Report

  at anytime, using the direct link provided to your key exhibitor with your company code.

3 Download Lead

## **AFTER THE SHOW**

- 1 Receive Post-Show Email at the end of the show the post show report will be sent to the key exhibitor.
- View, Sort & Download Leads directly into your CRM.
- 3 Follow Up with your Leads within a week to increase ROI and keep the conversation going.