

On behalf of Vision Expo, we sincerely  
thank you for being with us this year.

**Vision Expo Has Gone Green!**

We have eliminated all paper session evaluation forms. Please be sure to complete your electronic session evaluations online when you login to request your CE Letter for each course you attended! Your feedback is important to us as our Conference Advisory Board considers content and speakers for future meetings to provide you with the best education possible.



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Mohamed E Ganem  
has no financial interests to disclose.



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The Leadership Challenge  
Uncovering Your Leadership Skills



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## The Agenda

- Introduction.
- The definition of a Leader
- The definition of Leadership
- The "WHY" that moves you
- Tools for success
- Closing & Questions

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## What makes a leader?

According to "London School of Economics"  
Leaders are not Born they are Made.



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Leaders are not born into great families or have special DNA. They haven't initiated and propagated great changes because of a birthright  
They emerged and remained great leaders out of their own merit.

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According to research that correlated scores on IQ, personality tests and behavioral analysis they found only a modest difference between leaders and the rest of us.

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They simply just had  
A "Vision, Goal and a dream"  
that they believed in  
They made a decision to stay the course  
and see it through.



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An unwavering confidence in the  
ability and commitment of the  
team

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The definition of a Leader!

a person who has **commanding** authority or influence

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A good leader can engage in a debate frankly and thoroughly, knowing that at the end he and the other side must be closer, and thus emerge stronger. You don't have that idea when you are arrogant, superficial, and uninformed.

"Nelson Mandela"

*"Be the change that you want to see in the world."*

Mahatma Gandhi

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Passion for and Believe in one's self and one's mission.

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Honesty , Sincerity, Integrity, and candor in all your actions.

A blue icon of a balance scale, symbolizing justice, fairness, and integrity. It is set against a white circular background with a blue, textured, brush-stroke-like border.

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Inspiring and Empowering others to bring about change.

A blue icon showing three stylized human figures with a lightbulb containing a lightning bolt above them, symbolizing inspiration and empowerment. It is set against a white circular background with a blue, textured, brush-stroke-like border.

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Imaginative, Visionary that is able to see what's on the horizon.

A blue icon of a lightbulb with a gear inside, symbolizing imagination, vision, and innovation. It is set against a white circular background with a blue, textured, brush-stroke-like border.

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Courage and Perseverance to stay the course, regardless of any seemingly insurmountable obstacles.

A blue silhouette of a person running, positioned inside a white circle. The circle is partially surrounded by a blue, textured, brush-like stroke.

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Clarity on one's identity, Knowing who you are and what you stand for. You can't be all things to all people.

A blue question mark inside a white circle. The circle is partially surrounded by a blue, textured, brush-like stroke.

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Communicate one's vision clearly, solicit and understand input.

Two blue speech bubbles, one slightly overlapping the other, positioned inside a white circle. The circle is partially surrounded by a blue, textured, brush-like stroke.

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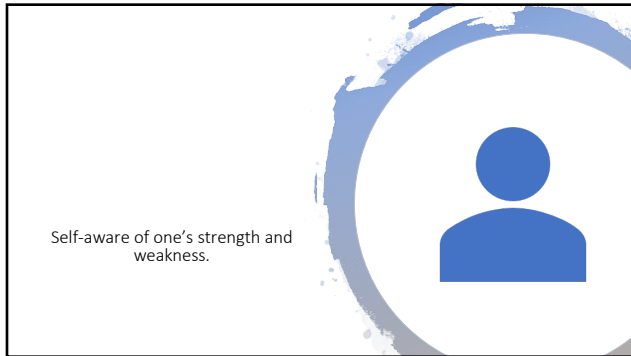
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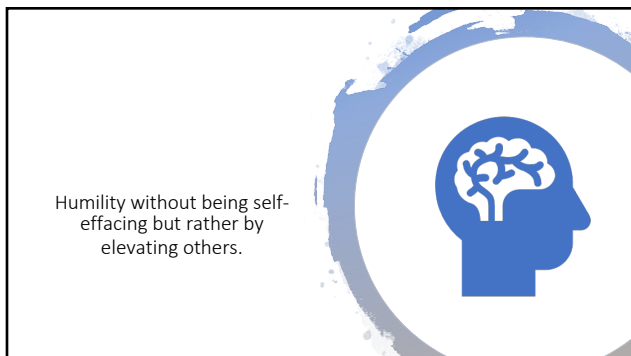
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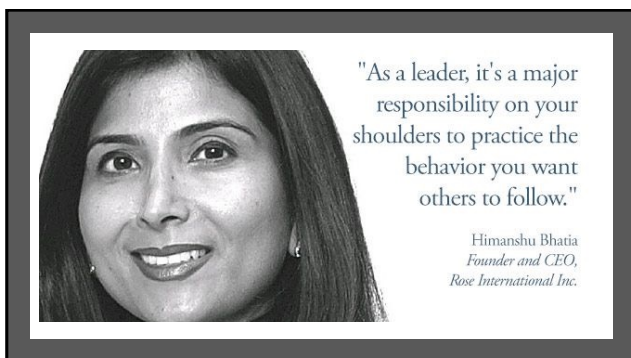
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If you feel it in your heart, if  
you see it in your mind's eyes.  
It's the only proof you need  
that you can attain it. It's the  
only proof you need that you  
can accomplish it.




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The question is, how bad do you WANT it?

In order to answer this question, we have  
to understand the different ways people  
think.

Some of us are dreamers, while others  
are achievers.

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Dreams  
Goals  
Failure  
Change  
Success




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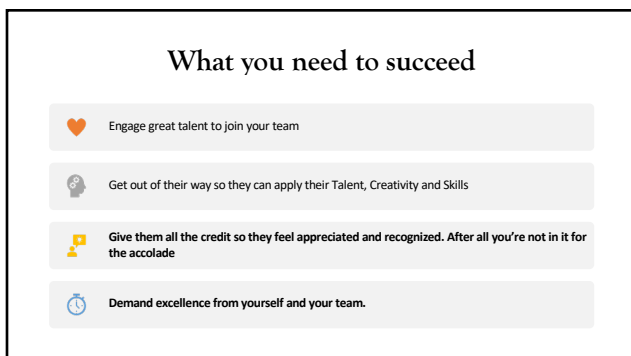
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Closing and questions.



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