# ON BEHALF OF VISION EXPO, WE SINCERELY THANK YOU FOR BEING WITH US THIS YEAR.

#### Vision Expo Has Gone Green!

We have eliminated all paper session evaluation forms. Please be sure to complete your electronic session evaluations online when you login to request your CE Letter for each course you attended! Your feedback is important to us as our Education Planning Committee considers content and speakers for future meetings to provide you with the best education possible.



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#### **DISCLOSURES**

- Melody Tavakoli has received honorarium from Johnson & Johnson, Topcon, Visionix and Essilor.
- $\bullet$  She is an ongoing Professional Affairs Consultant for JnJ.
- She has done some consulting for Topcon, Essilor and Visionix through SightLine Ophthalmic Consulting.
- $\bullet$  All relevant relationships have been mitigated.

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- Private Practice in San Diego, CA
- Experience in Multiple Practice Modalities
- Sightline Ophthalmic Consulting COO
- Professional Affairs Consultant for Johnson & Johnson Vision

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## LEARNING OBJECTIVES

- oo Recognize types of multifocal lenses and their uses.
- identify major brands and suitable patient scenarios.
- $\ \, ext{ } ext{ }$
- Assess patient suitability based on health and lifestyle.
- Communicate effectively with patients about options.
- Compare lens materials and their advantages.

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#### PRESBYOPIA

- Presbyopia is a gradual, age-related loss of the eye's ability to focus on near objects, caused by decreased elasticity of the crystalline lens and reduced accommodative function of the ciliary muscles.
- Presbyopia Affects ~1.8 Billion People Globally (Fricke et al., 2018; Ophthalmic Epidemiology)

- (rruce et al., 2018; upnthalmic Epidemiology)

  Multifocal Contact Lens Market Growth:
  Espected CAGR of 7.3% from 2023–2030 (Grand View Research)

  Increasing Demand: Driven by aging population, active lifestyles, and cosmetic preferences.
- Opportunity: MFs remain under prescribed; only ~15% of presbyopes wear them.
- Between 2003 and 2019, the percentage of all CL fittings that was for presbyopes rose from 20% to 35%, and between 2005 and 2020, the percentage of presbyopes that were fit into multifocal lenses compared to single-vision lenses doubled from 25% to 50%.42.

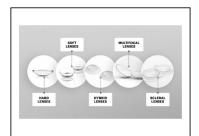


#### MONOVISION VS. MULTIFOCALS

A 2003 investigation refit existing monovision wearers into a multifocal and showed high-contrast visual acuity was the same at all distances, but stereoscuity was various distances of the stereoscuity was various distances and tasks were better for the multifocal IZ One study found that high-contrast visual acuity was no different for either correction and stereoacuity was improved with multifocals LAn impressive 75K of wearers preferred the multifocal to monovision in this trial. AO ther trials have similarly reported better stereopsis with multifocals compared to monovision. IZ JUBJE In the studies mentioned above, 51K to 75K of patients preferred multifocals to monovision. IZ Subjective ratings of a multifocal were higher for most tasks and especially for changing focus 47317.



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### SOFT VS. RGP COMPARISON

- Visual performance differences between soft and RGP lenses.

- between soft and KGV lenses.

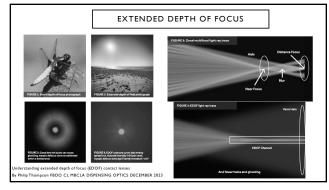
  Comfort levels associated with
  each lens type.

  Adaptatio nchallenges for patients
  switching types.

  These lenses are also more
  common than rigid designs; last
  year in the US, soft multifocal
  lenses made up more multifocal
  lenses fittings (12%) than rigid lenses
  designs, which made up only 1% L
  designs, which made up only 1% L

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### TYPES OF MULTIFOCAL LENSES distance -CONCENTRIC ASPHERIC SEGMENTED Distance power typically is in the center of the lens, surrounded by concentric rings of near and distance powers. Distance (or near) power is in the center, with a gradual transition to other powers as you move away from the center. Distance power is in the center and upper zones; near power is below. Bottom edge is flattened to keep the lens from rotating. https://www.allaboutvision.com/eyewear/contact-lenses/conditions/multifocal-contacts/



# WE NEED TO TALK... "

INTRODUCE all viable options (multifocals, monovision, readers)

ASK about daily visual tasks (reading, screens, driving).

DISCUSS lifestyle needs: work, hobbies,

CLARIFY

visual priorities: near, intermediate, distance

realistic expectations for multifocal performance

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#### WHAT DO YOU SAY?

- Do you have any interest in contact lenses?
- Did you know they make CLs with reading in them now?
- What specifically do you need your eyes to do for you in contacts?
   If you had to pick a little more distance or a little more reading, which would you choose?
   What's the goal in wear time? All day, everyday or special occasions?

- Here are your options...



#### MAJOR MANUFACTURERS & BRANDS

#### Alcon<sup>®</sup>

Dailies Total I MF Total 30 MF (Monthly) Dailies Aqua Comfort Plus MF Air Optix plus HydraGlyde MF (Monthly)

BAUSCH+LOMB

INFUSE One-Day MF Biotrue ONEday for Presbyopia ULTRA for Presbyopia (Monthly)
ULTRA MF for Astigmatism (Monthly)



MyDay MF clariti MF 3 add Biofinity MF (Monthly) Biofinity MF toric (Monthly) MyDay/BiofinityEnergys\*

Johnson&Johnson

Acuvue Oasys MAX I-Day MF AV Oasys MAX I-Day MF for Astigmatism I-Day Acuvue Moist MF Acuvue Oasys MF (2 week)

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#### Johnson&Johnson



#### Acuvue Oasys MAX I-Day MF

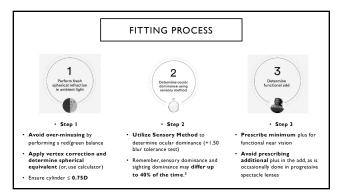
- Daily / 8.4 / 14.3
- Senofilcon A = Dk 147
- Water Content: 38%
- -9.00D to +6.00D (0.25 steps)
- ADDs: LOW, MID, HIGH
- 99.9% UVA and I 00% UVB OptiBlue<sup>™</sup> Light Filter = 60%
- TearStable<sup>™</sup> Technology
- PUPIL OPTIMIZED DESIGN Green/blue tint
- I-Day Acuvue Moist MF
- Daily / 8.4 / 14.3
- Etafilcon A = Dk 25.5 Water Content: 58%
- -9.00D to +6.00D (0.25 steps)
- ADDs: LOW, MID, HIGH
- ~82% UVA and ~97% UVB
- Hybrid Back Curve Technology
- LACREON®Technology
- PUPIL OPTIMIZED DESIGN Blue handling tint

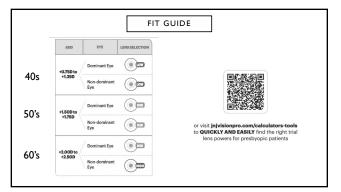
#### Acuvue Oasys MF

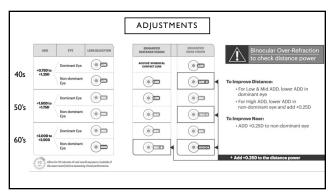
- Senofilcon A = Dk 147
- Water Content: 38%
- -9.00D to +6.00D (0.25 steps)
- ADDs: LOW, MID, HIGH
- >96% UVA and >99% UVB
- Hybrid Back Curve Technology HYDRACLEAR® PLUS
- PUPIL OPTIMIZED DESIGN
- Blue handling tint

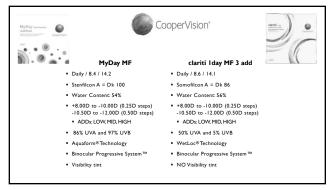
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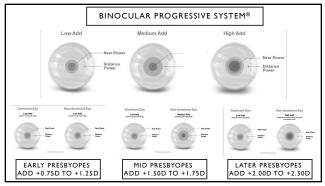
## PUPIL OPTIMIZED DESIGN PUPIL SIZE CHANGES BY NOT ONLY AGE, BUT ALSO REFRACTION .... Optimized for Pupil Size 100% of 183 Parameters Optimized for Pupil Size

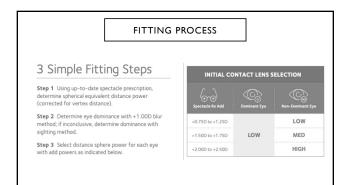


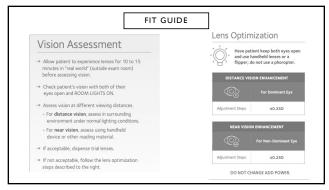


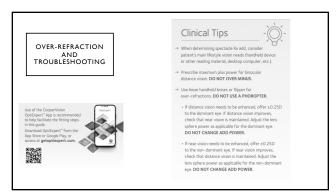


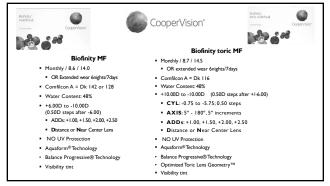


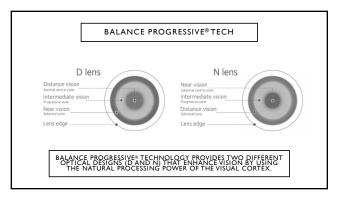












			FIT G			
Initial v	risit					
Step 1	Start with	n a new refraction a	and verification of eye domina	ance (fogging techni	que).	
Step 2			tion based on spherical equiva ased on needed ADD power:		he vertex distance.	
	ADD	Dominant eye	Non-Dominant eye			
	+1.00	D	D		cuity expectations	
	+1.50	D	D	D	and N lens combin	nation
	+2.00	D	N	Lens Binocularly	Distance 20/20	Near 20/20
	+2.50	D	N	D Lens N Lens	20/20 20/40 or better	20/40 or better 20/20

		FIT GUIDE	
Step 3	If bino which To imp	gh lens will equilibrate quickly, allow patients to adapt to lens cular vision is unacceptable, perform a monocular over refr: eye needs improvement. rove distance vision add +/-0.25D (up to +/-0.50D) to the rove near vision add +/-0.25D (up to +/-0.50D) to the eye	ection, using hand-held trial lenses, to determine eye that needs improvement.
Clinical Tips		Prescribe maximum plus power for distance vision (Do not over minus)	Test patient's near function vision with their cell phone
		Choose the lower ADD power when possible; not necessary to overprescribe the ADD power	Check visual acuity with room lights on

Follow-	-up visit one week later					
If patient	t requires further enhancement to distance or near visual acuity.					
Step 1	Evaluate binocular visual acuity.					
Step 2	Check monocular visual acuity.					
Step 3	Perform over refraction using hand-held trial lenses (avoid using a phoropter).					
	FIRST OPTION: To improve either distance or near vision, modify distance vision by +/- $0.25D$ in the eye that needs improvement.					
	SECOND OPTION: To improve near vision add +0.50D to the ADD power of the eye that needs improvement.					

# STEP 1 | Spectacle refraction Start with an up-to-date spectacle refraction, including add power. Determine ocular dominance. STEP 2 | Use the OptiExpert\* App to establish trial contact lens order (skip to step 5) OptiExpert\* will correct for back vertex distance and convert the full spectacle prescription into recommended trial contact lens prescription. STEP 3 | Toric contact lens power and axis OR Determine the sphere and cylinder powers and axis, rounding to the nearest 5° and corrected for vertex distance. STEP 3 | Toric contact lens prescription into recommended trial contact lens prescription.

STEP 4   Add power	Spectacle Add	Add	Dominant Eye	Non-dominant Eye
Use this table to determine	+0.75, +1.00, +1.25	+1.00	D	D
D or N contact lens design, based on the spectacle	+1.50, +1.75	+1.50	D	D
add power:	+2.00, +2.25	+2.00	D	N
	+2.50 or above	+2.50	D	N
Step 5   Order trial contac	ct lenses based on prior s	teps		

#### DISPENSE FOLLOW-UP

Although contact lenses will settle quickly, allow patients to adapt to contact lenses for a minimum of 15 minutes before assessing vision.

STEP 1 | Assess toric orientation and general contact lens fit.

STEP 2 | Assess vision binocularly. If patient is 20/30 or better at distance, the patient should return one week later. If binocular vision is unacceptable, perform an over-refraction using loose hand-held trial lenses Do not use a phoropter.

senses. Do not use a photopter. To improve distance vision, add +/-0.25D to the eye that results in the greatest improvement in vision (most likely dominant eye). Adjust contact lens distance sphere power. To improve near vision, add +/-0.25D to the eye that results in the greatest improvement in vision (most likely non-dominant eye). Adjust contact lens distance sphere power without changing the add power.

STEP 3 | If necessary, order patient's new contact lens power.

BUT YOU ALREADY DID! SO CAN SWITCH OUT LENSES SAME DAY!

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## OVER-REFRACTION AND TROUBLESHOOTING

#### Clinical tips



#### OPTIONAL

OPTIONAL
Tips for follow-up visit one week after trial
contact lens fit assessment.

If patient requires further enhancement to
distance or near visual acuity.

Step 1 | Evaluate binocular visual acuity.

Step 2 | Perform over refraction using hand-held trial lenses (avoid using a phoropter).

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#### MyDay Energys

- Daily / 8.4 / 14.2
- Stenfilcon A = Dk 100 Water Content: 54%
- +8.00D to -12.00D (no Plano) (0.50D steps after +5.00D and -6.00D)
- 86% UVA and 97% UVB
- Aquaform®Technology
- DigitalBoost™ Technology
- Visibility tint

#### **Biofinity Energys**

- Monthly / 8.6 / 14.0
- OR Extended wear 6nights/7days
- Comfilcon A = Dk 160
- Water Content: 48%
- +8.00D to -12.00D (no Plano) (0.50D steps after +/-6.00)
- NO UV Protection
- Aquaform®Technology
- DigitalBoost™ Technology
- Visibility tint

#### DIGITALBOOST™ **TECHNOLOGY**

SINGLE VISION ASPHERIC LENS DESIGN THAT DELIVERS A +0.3D DIGITAL BOOST, WHICH HELPS REDUCE EYE TIREDNESS ASSOCIATED WITH DIGITAL EYE STRAIN.



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#### BAUSCH+LOMB



#### INFUSE MF

- Daily / 8.6 / 14.2
- Kalifilcon A = Dk 134
- Water Content: 55%
- +6.00D to -10.00D (0.25D steps) Including Plano
- ADDs: LOW, HIGH
- ≥50% UVA and ≥95% UVB
- 3-Zone Progressive™ Design ProBalance Technology®
- Visibility tint

#### Biotrue ONEday for Presbyopia

- Daily / 8.6 / 14.2
- Nesofilcon A = Dk 42
- Water Content: 78%
- +6.00D to -9.00D (0.25D steps) Including Plano
- ADDs:LOW, HIGH ≥50% UVA and ≥95% UVB
- 3-Zone Progressive™ Design
- Visibility tint

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#### ULTRA for Presbyopia

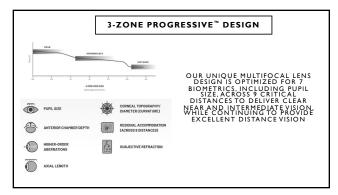
- Monthly / 8.5 / 14.2 Up to 7 days extended wear
   Samfilcon A = Dk 163
- Water Content: 46%
- +6.00D to -10.00D (0.25D steps) Including Plano
- ADDs: LOW, HIGH
- NO UV Protection
- 3-Zone Progressive<sup>™</sup> Design MoistureSeal® technology
- Visibility tint

BAUSCH+LOMB



#### ULTRA MF for Astigmatism

- Monthly / 8.6 / 14.5 (Up to 7 days extended wear)
  Samfilcon A = Dk I14 •Water Content: 46%
- +4.00D to -6.00D (0.25D steps)
- **CYL**: -0.75, -1.25, -1.75 **AXIS**: 10° 180°, 10° steps
- **CYL**: -2.25, -2.75 **AXIS**: 10°, 20°, 70°, 80°, 90°, 100°, 110°, 160°, 170°, 180°
- ADDs: LOW, HIGH
- NO UV Protection
- 3-Zone Progressive<sup>™</sup> Design MoistureSeal® technology
- OpticAlign® Design
  Visibility tint

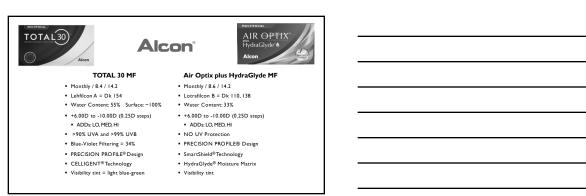


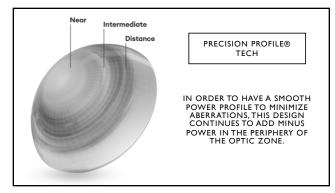
FIT GU	IDE		
INITIAL LENS SELECTION	ADD SELECTION	DN	
STEP 1: Update spectacle refraction and ADD power	SPECTACLE ADD	BOTH EYES	
STEP 2: Select contact lens distance prescription based upon spherical equivalent (or toric lens power, for	+0.75D to +1.50D	Low ADD	
astigmatic patients) from spectacle Rx. Adjust for vertex if necessary and follow ADD guidance	+1.75D to +2.50D	High ADD	
VALUATE THE LENS FOR SUCC	ESS		
Allow trial lenses to equilibrate for at least 10 minutes be		ision	
Confirm axis orientation (for astigmatic patients)			
Evaluate distance and near vision binocularly in normal			
		p exam within	

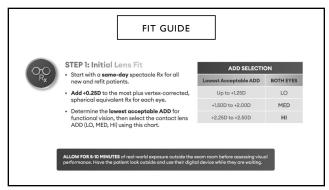
		REFINEMENT	-S		
firm A	cis Orientation (	for astigmatic patients).	Determine Eye Domina	nce	
то	REFINE NEAR	VISION			
		DOMINANT EYE	NON-DOMINANT EYE		
40	Initial Lens	Low ADD	Low ADD		
ADDS	Refinement 1	Low ADD	High ADD		
TWO LOW	non-dominant eye (weari	is still unsatisfactory, make small changes by ing High ADD lens) using hand-held lenses, ar rm illumination. Adjust contact lens power wi	nd continue evaluating vision		
40	Initial Lens	High ADD	High ADD		
ADDS	Refinement 1	High ADD	Add +0.25D to the non-dominant eye		
TW0 HIGH	Refinement 2: If vision is still unsatisfactory, make small changes by adding +0.25D at a time to non-dominant eye using hand-held lenses, and continue evaluating vision binocularly in normal room illumination. Adjust contact lens power when vision is satisfactory.				
	room munination. Adjus	or contact iens power when vision is satisfa	ic.cory.		

		REFINEMENTS		
irm A	Axis Orientation	(for astigmatic patients).	Determine Eye Dom	inanc
то	REFINE DIST	ANCE VISION		
		DOMINANT EYE	NON-DOMINANT EYE	
	Initial Lens	Low ADD	Low ADD	
TWO LOW ADDS	Refinement 1	Single-vision spherical or toric (in case of multifocal for astigmatism) lens	Low ADD	
	eye using hand-held len	is still unsatisfactory, make small changes by add ses, and continue evaluating vision binocularly in the when vision is satisfactory.		
s	Initial Lens	High ADD	High ADD	
ADDS	Refinement 1	Low ADD	High ADD	
TWO HIGH	Refinement 2: If vision is still unsatisfactory, make small changes by adding -0.250 at a time to dominant eye (wearing Low ADD lens) using hand-held lenses, and continue evaluating vision binocularly in normal room illumination. Adjust contact lens power when vision is satisfactory.			









# STEP 2: Distance Over-Refraction - With both eyes open, use hand-held lenses on each eye separately, by adding plus in 0.250 steps until the partient reports a decline in distance vision. - Verify over-refraction binocularly by having the patient look at distance and near objects through the hand-held lenses. - Keeping the ADD the same, apply new trial lenses based on the over-refraction results.

				TS		
Enhanced near vi	sion, Step A		Enhance	d near vis	ion, Step B	
SPECTACLE ADD	DOMINATE EYE	NON-DOMINATE EYE (PLUS ACCEPTED)	SPECTAC	LE ADD	DOMINATE EYE	NON-DOMINATE EYE (PLUS ACCEPTED)
Up to +1.25	0	with additional +0.50	Up to	+1.25	MED	MED
+1.50 to +2.00	MED.	with additional +0.50	+1.50 to	+2.00	MED	0
+2.25 to +2.50	•	with additional +0.50	+2.25 to	+2.50	0	(meto)
E	DISTAI NHANC		SPECTACLE ADD +1.50 to +2.00 +2.25 to +2.50	DOMINATI	E EYE NON-DOI (PLUS A	MINATE EYE CCEPTED)

#### COMMUNICATION STEP I

- Ask every presbyopic patient if they are interested in contacts lenses.
  - · Were told No in past
- Were never offered
- Introduce ALL viable options
- $\bullet \ \mathsf{MFs}, \mathsf{monovision}, \mathsf{dist} \ \mathsf{CLs} \ + \mathsf{readers}, \mathsf{surgical} \ \mathsf{alternatives}$
- $\bullet$  Evaluating motivation for using multifocal lenses.
- Can be anywhere from all day everyday to special occasions.

Do you have any interest in CLs that you can see far and close with?

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# COMMUNICATION STEP 2

What do you need your eyes to do for you?

These aren't as

perfect as your PALs but they're really good!

- Ask about daily visual tasks (reading, screens, driving).
- Discuss lifestyle needs Identify specific goal
- Work, hobbies, lighting conditions
- $\bullet \ \, {\sf Clarify\ visual\ priorities:\ near,\ intermediate,\ distance.}$
- Set realistic expectations for multifocal performance.
- Managing patient expectations
- STOP covering one eye at a time for VA's
- Educating patients on different lens designs.

#### FITTING PEARLS

- Priority =
- Reading: JnJ Max MFs
- Intermediate: B+L Infuse/Biotru
- Distance: Alcon DTI, Biofinity MF
- Monovision Convert: Cooper MyDay/clarity
- High RX: Cooper only option
- Astigmatism
- Low-Mid cyl: JnJ MAX Toric
- High cyl: B+L Ultra Astig MF (or if Dist priority= Biofinity MFToric D both lens)



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