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Disclosures



- The content of this course was developed independently without commercial bias or influence
- Consulting
 - o Essilor Instruments, USA
 - o Visionix USA
 - o Topcon Healthcare
 - O Quest Vision Care Specialty Lab



Kareem Abdul-Jabbar Height 72" H/O multiple corneal abrasions • Starting in 1968 UCLA vs Cal • Most notably 1974 Game 7 Celtics vs Bucks Wore goggles until he retired in 1989





- Ato Boldon

 2000 Olympics in Sydney, Australia

 Silver Medal-100M race

 Oakley "Overthetop"

Weekend warrior to professional athlete Modern sports eyewear

- High demand
 Difference b/t good & great
- Preventing a career ending eye injury

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Learning Journey Objectives

- Vision and Sports
 Sports Related Eye Injuries (SREIs)
 Sports Eyewear

 Protection
 Performance Enhancing Ophthalmic



Role of a Vision Care Specialist in Sports

- Comprehensive examinations
- Visual rehabilitation vs. vision therapy
- Coordination of care with other healthcare providers
- Safety & prevention
- Patient education



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Fun Facts: To% of the body's sensory receptors are in the eyes For athletes 80% of decision information is visual 90% of the brain is involved in vision-related tasks Elite athletes have superior visuomotor skills

Sports and Performance Vision (SPV) Exam

- Depth perception: the ability to estimate visual distance
 Dynamic vision acuity: the ability to track objects in motion
 Eye-hand coordination: the ability to respond quickly and accurately
- Eye tracking: the eye's ability to follow moving objects without
- moving the head
 Eye focusing: the ability to shift focus quickly among objects at different distances
- Peripheral vision: the ability to "see out of the corner of your eye"
- Visual concentration: ability to maintain focus on an object or target
 Visual reaction time: Speed of response to another's actions



The Sports Vision Pyramid

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Sports-related Eye Injuries

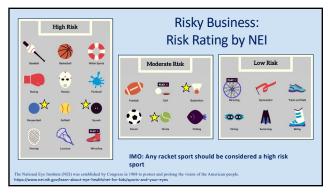


Not So Fun Facts:

- 43,300 sport related eye injuries treated in US EDs in 2024 (33% increase)
- 40% of all eye injuries are sports/recreational related
- 90 % of were preventable with protective eyewear
- 10% of TBI are sports related
- 35%-62% concussions are unreported in high school and college athletes

https://www.ncbi.nlm.nih.gov/pmc/articles/PMC998720

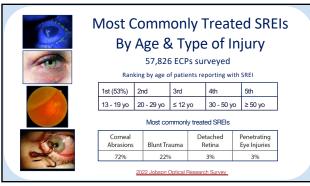
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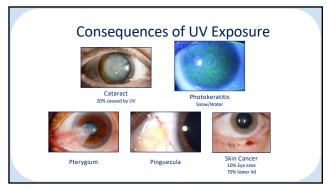




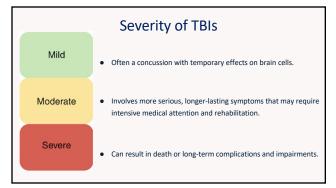
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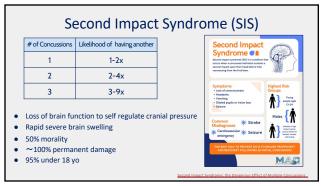
What about UV Exposure? UV Surface reflectance Grass, Concrete, Soil 15% Sand 17%, wet sand doubles 34% Window/Windshields 20% Water 25-50% Snow 85% Kids spend 3X more time in the sun than adults. 70% of children do not wear sunglasses. 80% of UV exposure occurs by age 18.

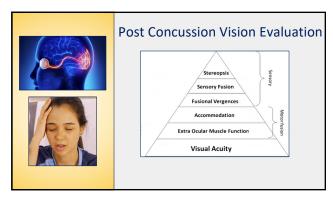
• Lighter iris colors = higher risk of UV damage

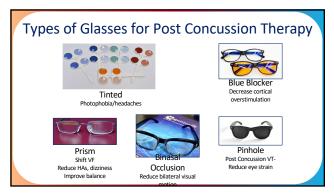


Sports Related Concussions 380,000 sports related TBI/yr 300,000 from football 5 out of 10 unreported or detected 2 in 10 high school athletes 68,665 TBI deaths in 2023 Concussion = Traumatic Brain Injury 90% will have visual symptoms Concussion Easily detructed Concussion Easily detructed Concussion Easily detructed Easily detructed Easily detructed Concussion Easily detructed Easily detructed











Tinted Lenses

Yellow = Support pattern recognition
Red = Promotes relaxation
Blue = Increase alertness/decrease brain fog
Green = Reduce light triggered H/As

CAUTION: Everyone is different and may not respond the same way.

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Blue Blocking Lenses



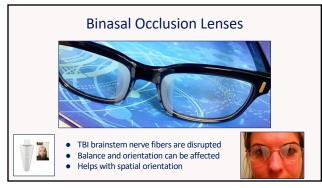
- Post Concussion brains are hyperactivated
- Blue light increases brain activity
- Blue blockers help calm brain activity

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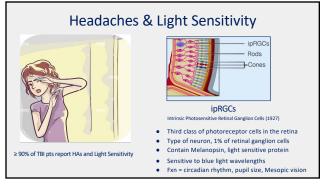
Prism Glasses

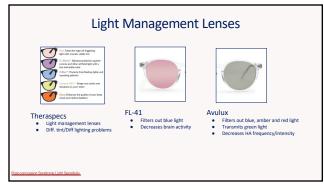


Fresnel prism = temporary during recovery for vergence dysfunction









Transmission Guidelines for Light Management Light Transmission Limitations Category Use 80%-100% (clear) indoors / overcast day 43%-80% (light tint) low sunlight not for night driving 18%-43% (mediium tint) 2 not for night driving medium sunlight 8%-18% (dark) not for night driving bright sunlight 4 3%-8% (very dark) exceptionally bright sunlight not for day or night driving Based on ANSI Z80.3-2018

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Sports and Recreation Eyewear for Every Generation





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Get to know the visual needs



Start the conversation:

- "What do you like to do when you're not working?"
 "How do you like to spend your vacation time?"
- "What are you doing these days for fitness?"
- "Have you started any new activities, or sports, since I saw you last year?"







Do a deep dive into their visual needs:

- · So you're an avid bike rider.
- Are you more of a cyclist in wooded areas, or do you prefer to stick to city roads?
- What time of day do you most often find yourself riding?"

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The Right Protection

American Society for Testing and Materials (ASTM)

- Established in 1898
- Impact resistance, cleanability, clarity, peripheral vision
- Markings



American National Standards Institute (ANSI)

- Founded in 1918 • 10 different ophthalmic standards
- Z80.1 ophthalmic lenses
 Z87.1 occupational lenses Z87.1 occupational lenses

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Which Lens Material?

Safety First

Table of Lens Characteristics

Lens Material	Index	Abbe	Specific Gravity	Impact Resistance	UV Protection
Glass	1.523	59	2.54	poor	No
CR-39	1.498	58	1.32	good(3mm)	No
Trivex	1.530	46	1.11	pretty good(2mm)	Yes
Polycarbonate	1.586	30	1.20	excellent(2mm)	Yes

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Duty to Warn (OLA 1987)

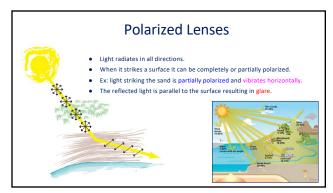
An Advisory Bulletin to Doctors & Opticians to have this conversation:

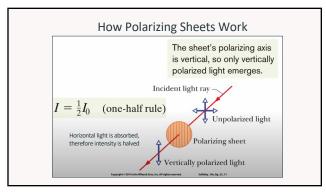
- Standard glass and plastic lenses can shatter in a high impact situation and cause damage to your eyes and face.
- If you are involved in any activity that could pose a risk to your eyes you should consider ordering lenses made of the most impact resistant material.
- Two examples of these are Trivex and polycarbonate.



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Benefits and Limitations to Polarized Lenses Benefits Reduces surface glare O Driving, water, snow activities Increases VA, contrast, comfort, safety Improves color perception Provides UV protection Limitations May rotate in round frames Tempering on other surfaces is visible Impacts visibility of LCD screens More \$5\$\$ than GW SG

Who could benefit from polarized lenses?

- Sailing, Lifeguarding, Fishing
- Driving, CyclingSnow activities
- Hiking

Contraindications:

- Skiers head tilt, mask ice patches
- Golfers hard to read the greens
- Pilots instruments, poly windshields, misjudge approach
- Any activity that require LED screens



- ARC on clear and SG
- · Mirrored SG, decrease light
- Photochromics, light adaptive







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Swim Goggles and Masks









- Protection from pool chemicals
- Swimmer Eye and other infections
 - o bacteria, viruses
- UV Exposure
- Better visibility and depth perception

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Performance Enhancing Tints



Yellow or Orange: increases contrast in overcast and haze, filters blue light, outdoors or indoors

- Outdoors Cycling, hunting, shooting, snow sports, tennis
 Indoor basketball, handball, racquetball

Amber, Rose, or Red: increases contrast in partly cloudy/sunny skies, may cause color imbalance

- Outdoors Cycling, hunting, shooting, snow sports, tennis
 Indoor basketball, handball, racquetball

- Dark amber, Copper, or Brown: filters out blue, Increases contrast and acuity

 Baseball, cycling, fishing (especially in waters with grassy bottoms), golf, hunting, skiing and water sports

 Green: increases contrast and preserves color balance

- Gray: neutral density filter, preserves 100 normal color perception, good for bright light conditions

 All bright light sports

Photochromatic Lenses 2006 Performance study: n = 50 children ages 10-15 y.o. Compared clear lenses to photochromic lenses Photochromatic better for outdoor activities Clear = Photochromic indoor activities 88% chose to continue to wear photochromic

People are more active and demand better eyewear





- 1 style, 2 sizes, Grey
 \$350

Heads Up display, instant feedback in real-time performance metrics Compatible with running watch or cycling computer (Garmin, Apple Watch, iPhone, Antdroid, Suunto)

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Educate with "Why Specialty Eyewear"

Focus on benefits not features

Benefits of a custom visual solution:

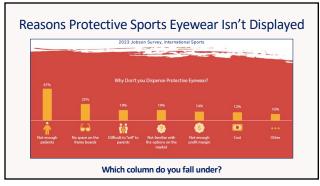
- Improve visual experience
- increase performance
- Provide protection

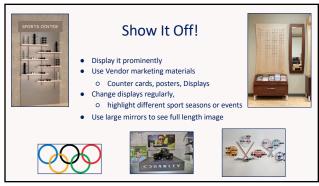


Ex: Customized baseball glasses

- Correcting vision or eye coordination issues will improve performance skills like depth perception and eye hand coordination, as well as protect against eye injuries.

 Can be a second pair in case the general wear glasses break.





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Set Yourself Apart Educate yourself about Sports Eyewear (this lecture is the 1st step) Be proactive in initiating the conversation Increase profitability w/ personalized visual solutions 5-10% RX Sunglasses 10-15% Specialty & Protective Sports Eyewear Chose recognizable brands that cater to specific sports Baseball, Basketball, Racquet sports Biking, Hiking, Golf Water sports Display and Market Dedicated area

o Internal and external promotions

Summary Notes



- As a Vision Care Specialist, know your role wrt Sports
- Understand SREIs and how to educate and protect
- Become familiar with sports ophthalmics
- Educate Sports enthusiasts about how to improve their abilities and protect their eyes
- Recommend customized sports eyewear to enhance performance and ensure safety
- Display and market sports eyewear
- = Patient satisfaction and increased profits

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At the End of the Day



- ♦ Did I address the chief concern with the appropriate recommendations?
- ❖ Is it an improvement over what they are used to?
- ❖ Continue to develop your skills in the art and science of vision care
- Practice with compassion

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VISION On behalf of Vision Expo, I sincerely EXPO thank you for being here this year.



Vision Expo Has Gone Green!

We have eliminated all paper session evaluation forms. Please be sure to complete your electronic session evaluations online when you login to request your CE Letter for each course you attended!

Your feedback is important to us as our Education Planning Committee considers content and speakers for future meetings to provide you with the best education possible.



