

## Cry Me A River

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## Financial Disclosures

8/16/2025 Ben Gaddie, OD

\*\*\*\*All relevant relationships have been mitigated\*\*\*\*\*

- Tarsus-Consultant, Clinical Trials
- Alcon-Consultant
- Bausch and Lomb-Consultant
- Orasis-Scientific Advisory Board
- Glaukos-Consultant
- Topcon-Consultant
- Heru-Consultant
- Balance Ophthalmics-Consultant
- Harrow-Consultant
- MediPrint-Shareholder/Consultant
- Sydnexis-Consultant
- Azura-Consultant
- Ocusoft-Consultant

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## Financial Disclosures-Justin Schweitzer, OD

- Alcon
- Abbvie
- Bausch and Lomb
- Sight Sciences
- Dompe
- Zeiss
- Tarsus
- Sun
- Bruder
- LKC
- Glaukos
- Visus
- Reichert
- MediPrint
- Harrow
- Thear
- Viatrix

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## Symptoms-Be Proactive! Don't wait on the patient to volunteer

- OSDI
- SPEED (Standardized Patient Evaluation of Eye Dryness and Ocular Surface Disease Index-TearScience)
- DEQ-5 (The Dry Eye Questionnaire-Chalmers et al)

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Print or scan this form  
Total SPEED score (Frequency + Severity) = \_\_\_\_\_

Date: \_\_\_\_/\_\_\_\_/\_\_\_\_

**SPEED Questionnaire**

Name: \_\_\_\_\_ Sex: M F (Circle)

DOB: \_\_\_\_/\_\_\_\_/\_\_\_\_

How FREQUENTLY do you experience the following dry eye symptoms?

Symptoms	Never (0)	Sometimes (1)	Often (2)	Constant (3)
Dryness, Grittiness or Scratchiness				
Irritation or Itching				
Burning or Stinging				
Eye Fatigue				

How SEVERE are your dry eye symptoms?

Symptoms	No problems (0)	Tolerable - not perfect but not uncomfortable (1)	Uncomfortable - irritating but does not interfere with my day (2)	Bothersome - irritating and interferes with my day (3)	Intolerable - unable to perform my daily tasks (4)
Dryness, Grittiness or Scratchiness					
Irritation or Itching					
Burning or Stinging					
Eye Fatigue					

WHEN have you experienced these symptoms?  
( ) Today ( ) Within the past 72 hours ( ) Within the past 7 months

Activities	Yes	No
Do you have difficulty reading?		
Do you have difficulty using a computer?		
Do you have difficulty driving?		
Do you have difficulty watching television?		
Do you have difficulty working around others?		
Do you have difficulty being outdoors?		
Do you experience severe discomfort throughout the day?		

Do you use drops and/or ointment? Yes No (Circle)

In past 72 hours, when were you most uncomfortable? (circle a response) \_\_\_\_\_

Are you experiencing trouble or discomfort today? YES NO (Circle)

Are you using any eye drops or ointment? YES NO (Circle)

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## Consensus on Screening Questions

1. Do your eyes ever feel dry or uncomfortable?
2. Are you bothered by changes in your vision throughout the day?
3. Are you ever bothered by red eyes?
4. Do you ever use or feel the need to use drops?



Recommendations from the Dry Eye Summit 2014

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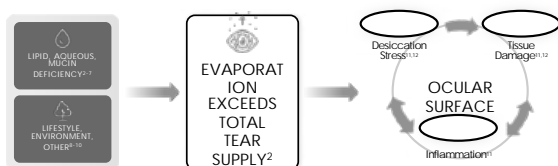
## Basic Ocular Surface Principles

- Despite the statistics that are constantly regurgitated, not all dry eye is due to MGD
  - When you have evaporative, it can be caused from one of three factors
    - MGD
    - Goblet cell deficiency
    - Blinking/shearing/tear turnover
  - Not everyone with evaporative dry eye has MGD!
    - Think about the new drug Miebo, it adds a monolayer and prevents evaporation without doing a thing to meibomian glands

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## Excessive Evaporation Triggers A Vicious Cycle

When tear evaporation exceeds supply, loss of homeostasis follows<sup>1,2</sup>



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## Basic Ocular Surface Principles

- Before 2023, we only had steroids and immunomodulators
  - Cyclosporine
  - Liftegrast
  - Steroids
- Downside, it takes 2-6 months to have a symptom relief (except steroids)
- Side effects (burning, stinging, taste aversion) certainly limit adherence to medication

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## Diagnostic Testing in Ocular Surface Disease

- Osmolarity
- MMP-9
- Vital Dyes

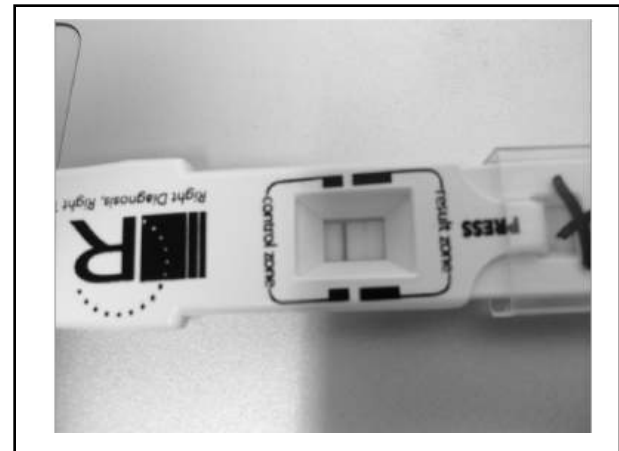
16

## Limit of Detection

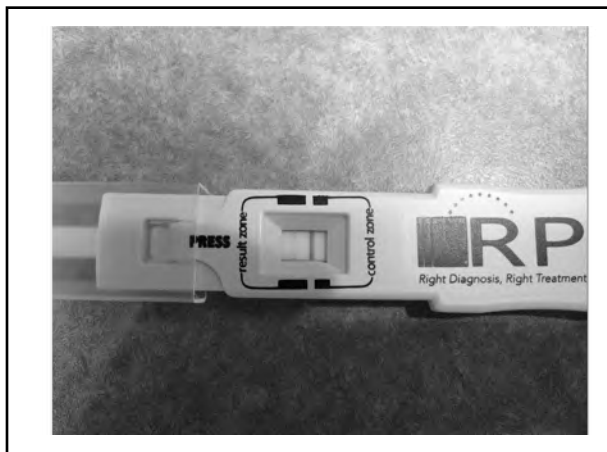
Normal levels of MMP-9 in human tears ranges from 3-41 ng/ml



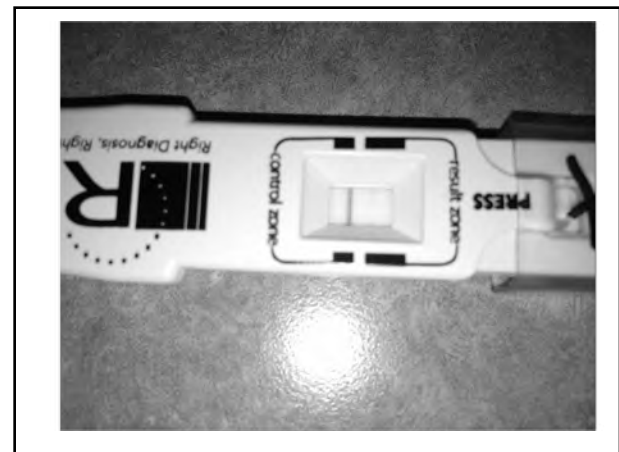
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## Tear Film Osmolarity

- Tear Hyperosmolarity
  - Central mechanism in ocular surface inflammation, damage and symptoms
  - Also causes the compensatory events such as reflex lacrimation
  - Arises as a result of water evaporation from ocular surface
    - From low aqueous tear flow or increased evaporation
      - Maybe from both?

DEWS Report 2007

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## Hyperosmolarity in Dry Eye Diagnosis

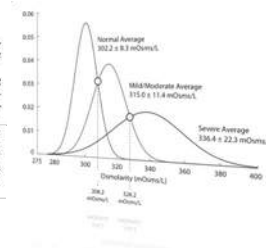
### Dry Eye Diagnosis

Santosh Khanal,<sup>1</sup> Alan Tomlinson,<sup>1</sup> Angus McFadyen,<sup>2</sup> Charles Diaper,<sup>3</sup> and Kannu Ramaesh<sup>4</sup>

**Purpose:** To determine the most effective objective tests, applied singly or in combination to the diagnosis of dry eye disease.

**Methods:** Two groups of subjects—41 with dry eye and 32 with no ocular surface disease—had symptoms, tear film quality, evaporation, tear turnover rate (TTR), volume and osmolarity, and meibomian gland dropout score assessed.

**Conclusions:** Tear osmolarity is the best single test for the diagnosis of dry eye, whereas a battery of tests employing a weighted comparison of TTR, evaporation, and osmolarity measurements derived from discriminant function analysis is the most effective. (*Invest Ophthalmol Vis Sci* 2008;49:1407–1414) DOI:10.1167/iov.07-0655

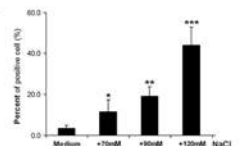
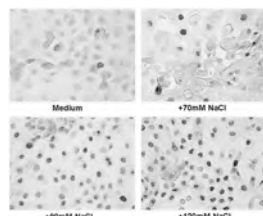


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## Hyperosmolarity & Ocular Surface

### Hyperosmolarity-Induced Apoptosis in Human Corneal Epithelial Cells Is Mediated by Cytochrome c and MAPK Pathways

Lihai Luo, MD, <sup>1</sup> De-Quan Li, MD, PhD, <sup>2</sup> and Stephen C. Pflugfelder, MD <sup>3</sup>



**FIGURE 1.** ApoptTag ISOL assay in representative fields showing the increased ISOL positive apoptotic cells in corneal epithelial cultures exposed to high-osmolarity saline-added media (+70, 90, or 120 mM NaCl) for 24 hours, compared with cells cultured in normal medium. The percentage of positive cells in each group (n = 5) is shown in the graph. \*P < 0.05, \*\*P < 0.01, and \*\*\*P < 0.001 compared with control medium.

Li H. Invest Ophthalmol Vis Sci. 2008;50:3671–3679

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## Osmolarity in the Diagnosis of Dry Eye Disease

Clinical Test	PPV
Osmolarity	87%
Schirmers	31%
TBUT	25%
Staining	31%
Meniscus Height	33%

- Osmolarity is the “gold standard” test for Dry Eye
  - 45 years peer reviewed research
  - Osmolarity has been added to definition of Dry Eye
  - Global marker of Dry Eye, indicating a concentrated tear film

Source: DEWS Report, Ocular Surface April 2007 Vol 5 No 2. & Tomlinson A, et al. IOVS 47(10) 2006

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### Tear Osmolarity in the Diagnosis and Management of Dry Eye Disease

MICHAEL A. LEMP, ANTHONY J. BRON, CHRISTOPHE BAUDOUIN, JOSÉ M. BENÍTEZ DEL CASTILLO, DAVID GEFFEN, JOE TAUBER, GARY N. FOULKES, JAY S. PEPOSE, AND BENJAMIN D. SULLIVAN

**• PURPOSE:** To evaluate the use of tear osmolarity in the diagnosis of dry eye disease.

**• DESIGN:** A prospective, observational case series to determine the clinical usefulness of tear osmolarity and commonly used objective tests to diagnose dry eye disease.

**• METHODS:** A multicenter, 10-site study consisting of 314 consecutive subjects between 18 and 62 years of age. Blinded tear osmolarity, tear film break-up time (TBUT), corneal staining, conjunctival staining, Schirmer test, and meibomian gland grading were performed. Diagnostic performance was measured against a composite index of objective measurements that classified subjects as having normal, mild or moderate, or severe dry eye. The main outcome measures were sensitivity, specificity, area under the receiver operating characteristic curve, and intereye variability.

**• RESULTS:** Of the 6 tests, tear osmolarity was found to have superior diagnostic performance. The most sensitive threshold between normal and mild or moderate subjects was found to be 308 mOsm/L, whereas the most specific was found at 312 mOsm/L. At a cutoff of 312 mOsm/L, tear hyperosmolarity exhibited 73% sensitivity and 92% specificity. By contrast, the other common tests exhibited either poor sensitivity (corneal staining, 54%; conjunctival staining, 60%; meibomian gland grading, 63%) or poor specificity (tear film break-up time, 45%; Schirmer test, 51%). Tear osmolarity also had the highest area under the receiver operating characteristic curve (0.89). Inter-eye differences in osmolarity were found to correlate

with those in tear osmolarity. An increase in tear osmolarity is a hallmark of dry eye disease and is thought to be the central mechanism in the pathogenesis of ocular surface damage in the disease, as noted in the Dry Eye Workshop Report.<sup>1</sup> Tear osmolarity has been reported to be the single best marker for dry eye disease,<sup>2</sup> but measurement has been limited to laboratory instruments requiring large microliter volumes, collection and manipulation of the tear specimens induce reflex tearing in most subjects, and collected specimens can be contaminated by evaporative loss during handling and collection.<sup>3</sup> Further, microliter volumes are not available in many dry eye patients. The current study was under-

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**TABLE 1. Sensitivity and Specificity of Objective Clinical Signs of Dry Eye Disease<sup>a</sup>**

Test	Cutoff	Sensitivity (n = 224)	Specificity (n = 76)
Osmolarity	>311 mOsm/L	72.8%	92.0%
TBUT	<10 secs	84.4%	45.3%
Schirmer	<18 mm	79.5%	50.7%
Corneal stain	>Grade 1	54.0%	89.3%
Conjunctival stain	>Grade 2	60.3%	90.7%
Meibomian grade	>Grade 5	61.2%	78.7%

TBUT = tear film break-up time.

<sup>a</sup>Cutoff values were located at the intersection between normal subjects and the entire subset of dry eye patients.

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### So Let's Start with MGD

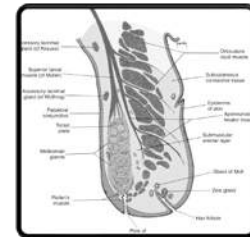
- Meibography
- Expression
- Treatment
  - Medical
  - Procedural
  - OTC
  - Neutraceutical

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### Meibomian Gland Anatomy

Meibomian gland function is regulated by:

- Androgens
- Estrogens
- Progestins
- Retinoic acid
- Growth factors
- Neurotransmitters



<http://www.allergan.com/files/mcd/tear-film-normal-and-meibomian-glands>

32

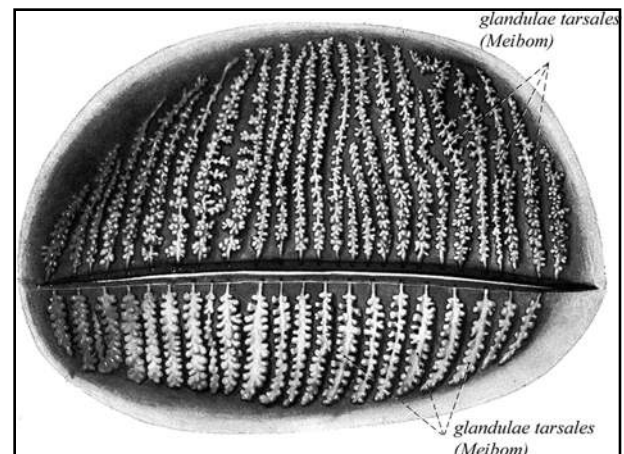
### What is MGD?

The Workshop defined MGD as follows:

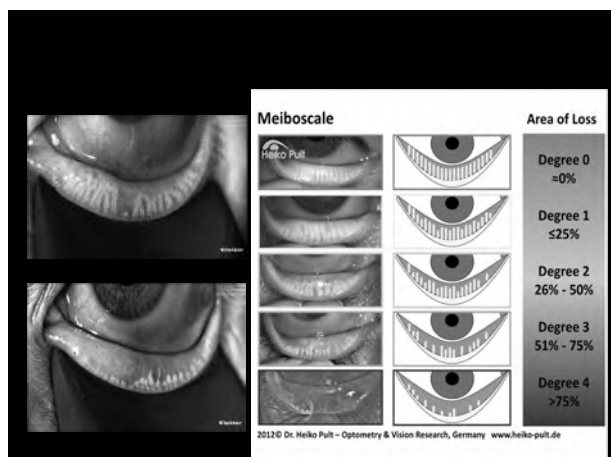
*Meibomian gland dysfunction (MGD) is a chronic, diffuse abnormality of the meibomian glands, commonly characterized by terminal duct obstruction and/or qualitative/quantitative changes in the glandular secretion. This may result in alteration of the tear film, symptoms of eye irritation, clinically apparent inflammation, and ocular surface disease.*



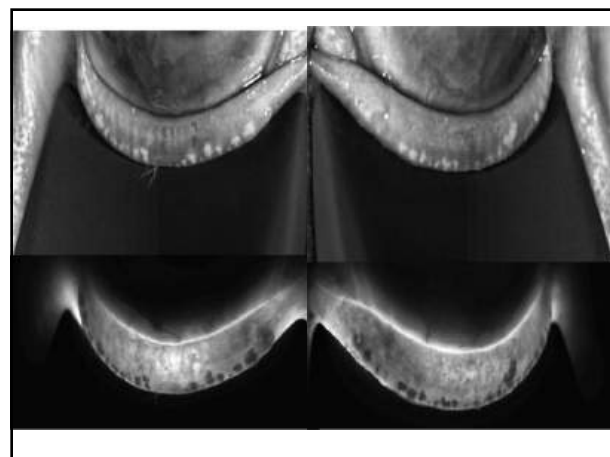
34



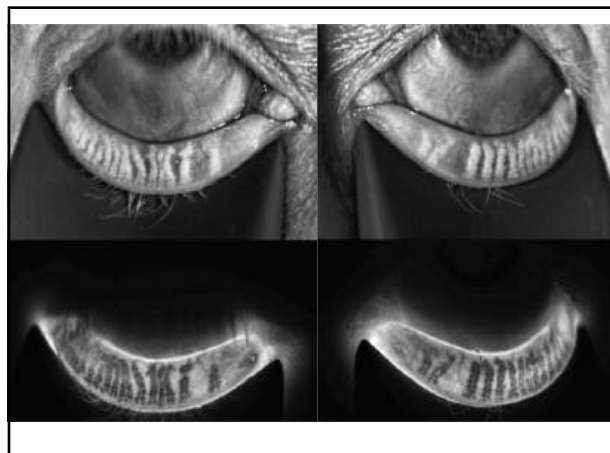
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### Vectored thermal pulsation

- LipiFlow provides an automated 12-minute in-office procedure.<sup>1</sup>
- LipiFlow liquefies obstructed meibum and pushes it up and out of the gland orifices
- Heat and pressure LipiFlow applies to the glands are regulated by redundant sensors.



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### Newer Ocular Surface Treatments

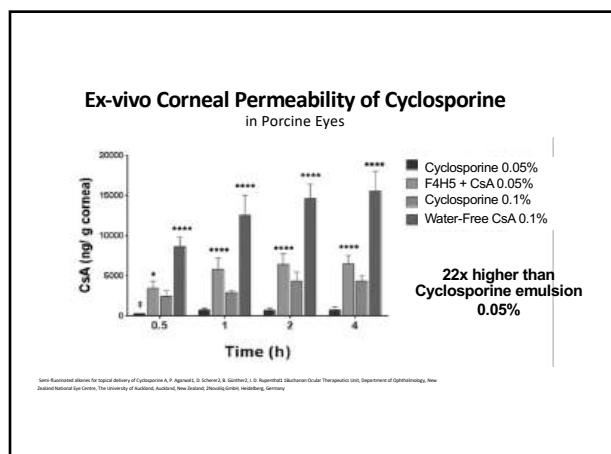
- Perfluorohexyloctane (Miebo)
- Perfluorobutylpentane + Cyclosporine .1% (Veyve)
- Lotalinert (Xdemvy)
- Varenicline (Tyrvaya)

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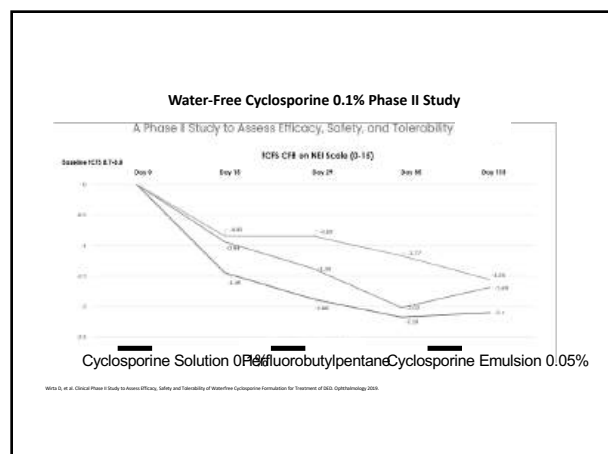
### Semifluorinated Alkanes (SFAs) in Medicine and Eye Care

- Perfluorohexyloctane
- Perfluorobutylpentane
- Retinal gas tamponade
- SFA's easily facilitate lipophilic and hydrophobic compounds into the cornea and conjunctiva
- Free of oils, surfactants, or preservatives with superior spreading properties
- No pH, no osmolarity
- Currently FDA approved SFA compounds
  - F4H5 and F6H8

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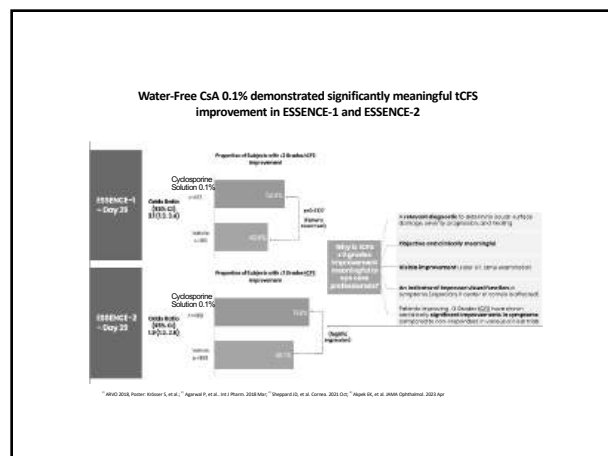


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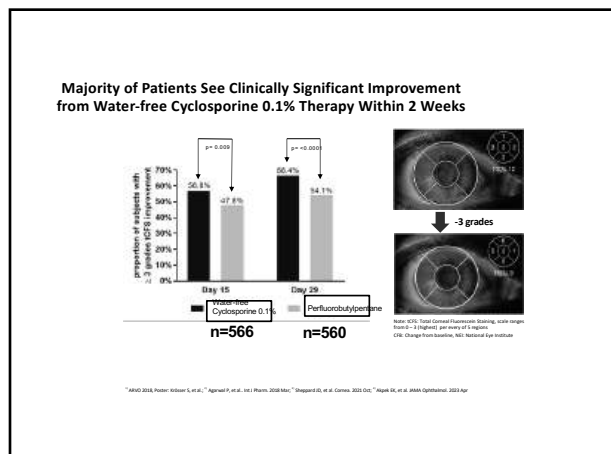
## Cyclosporine .1% in SFA

- Trade Name: Vevye, Harrow Pharmaceuticals
- Many types of SFA compounds
  - Some penetrate and act as drug carriers for poorly soluble drugs
  - Others act as coating agents to prevent evaporation
  - There is some overlap

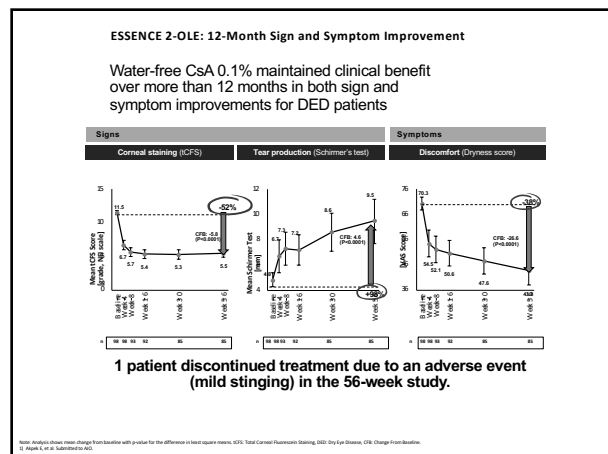
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Water-free CsA 0.1% with its SFA vehicle (perfluorobutylpentane) was safe and well-tolerated with minimal reports of TEAEs between treatment groups

	ESSENCE-1		ESSENCE-2		OLE
	CsA 0.1% N=162	Vehicle N=165	CsA 0.1% N=423	Vehicle N=411	CsA 0.1% N=200
All AEs					
Number of subjects with at least one TEAE	46 (28.4%)	44 (26.5%)	71 (16.8%)	73 (17.8%)	97 (48.5%)
Number of subjects with treatment-emergent SAEs	0 (0.0%)	3 (1.8%)	2 (0.5%)	3 (0.7%)	4 (2.0%)
Number of subjects discontinued treatment due to an AE	3 (1.9%)	0 (0.0%)	2 (0.5%)	3 (0.7%)	3 (1.5%)
Ocular AEs					
Number of subjects with at least one ocular TEAE	20 (12.3%)	14 (8.4%)	57 (13.5%)	62 (15.1%)	55 (27.5%)
Number of subjects with at least one treatment-related ocular TEAE	9 (5.6%)	5 (3.0%)	46 (10.9%)	44 (10.7%)	20 (10%)
Ocular AEs occurring in more than 2% of patients					
Visual acuity reduced	5 (3.1%)	3 (1.8%)	7 (1.7%)	13 (3.2%)	6 (3.0%)
Irritation site pain/pruritus					
• Mild	4 (2.5%)	2 (1.2%)	42 (9.9%)	35 (8.5%)	13 (6.5%)
• Moderate	0	0	1 (0.2%)	1 (0.2%)	0
• Severe	0	0	0	0	0
Visual blurred	2 (1.2%)	4 (2.4%)	2 (0.5%)	2 (0.5%)	2 (1%)

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Perfluorohexyloctane (Miebo)  
Demonstrated Consistent Results Across  
Clinical Trials

Two phase 3 studies  
evaluating the safety  
and efficacy of MIEBO  
for the treatment of DED

- Multicenter
- Randomized
- Double-masked

100% of participants had DED and clinical signs of MGD  
GOBI N=597 | MOJAVE N=620

Participants randomized 1:1 to MIEBO or saline (control) OI  
614 participants received MIEBO

OUTCOMES

- Change from baseline in total corneal fluorescein staining (TCFS) at Days 15 (secondary) and 57 (primary)
- Change from baseline in visual analog scale (VAS) dryness score at Days 15 (secondary) and 57 (primary)

100% of Patients in the Trial Had DED and Clinical Signs of MGD

KEY INCLUSION CRITERIA

- ≥6 month self-reported history of DED
- ICFS score 4 to 11
- Total MGD score ≥3
  - Based on secretion of 5 central glands on lower eyelid
- Each scored from 0 to 3
  - 0 = normal
  - 1 = thick yellow/whitish particulate
  - 2 = paste
  - 3 = no expression/occluded

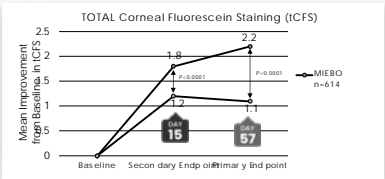
KEY EXCLUSION CRITERIA

- Active blepharitis
- Contact lens wear
- Recent history of punctal plugs or MGD procedure
- Use of topical steroids, other Rx DED drugs, serum tears, or glaucoma medications
- Other dry eye products (incl. artificial tears) or TrueTear® device

Tauber J, et al. Ophthalmology. 2023;130(5):516-524. Sheppard JD, et al. Am J Ophthalmol. 2023;252:266-274. | DED, dry eye disease; MGD, meibomian gland dysfunction; ICFS, total corneal fluorescein staining score

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Rapid and Sustained Improvement in Total Corneal  
Staining as Early as Day 15 Through Day 57

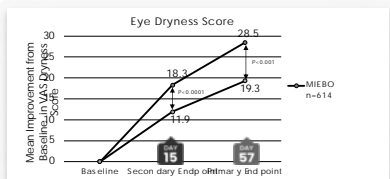


Pooled data | ICFS Grading Scale: 0-15 (0-3 in each of 5 areas) | Mean Baseline = 6.9 | At day 57, Mean (SD) CFB GOBI: -2.0 (2.6) for MIEBO (n=289) vs -1.0 (2.7) for saline (n=279) (P<0.001) | MOJAVE: -2.3 (2.8) for MIEBO (n=302) vs -1.1 (2.9) for saline (n=296) (P<0.001)

Tauber J, et al. Ophthalmology. 2023;130(5):516-524. Sheppard JD, et al. Am J Ophthalmol. 2023;252:266-274. | CFB, change from baseline; SD, standard deviation; ICFS, total corneal fluorescein staining

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Rapid and Sustained Relief of Eye Dryness as  
Early as Day 15 Through Day 57

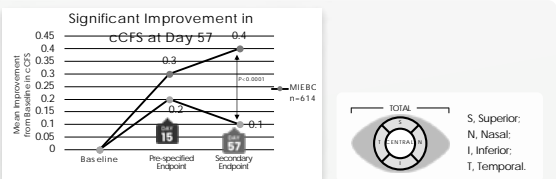


Pooled data | Visual analog scale: 0-100 (0=no discomfort, 100=maximal discomfort) | Mean Baseline, MIEBO = 65.6; Mean Baseline, Saline = 65.5 | At Day 57, Mean (SD) CFB GOBI: -27.4 (27.9) for MIEBO (n=289) vs -19.7 (26.7) for saline (n=279) (P<0.001) | MOJAVE: -29.5 (28.6) for MIEBO (n=302) vs -19.0 (27.2) for saline (n=296) (P<0.001)

Tauber J, et al. Ophthalmology. 2023;130(5):516-524. Sheppard JD, et al. Am J Ophthalmol. 2023;252:266-274. | CFB, change from baseline; VAS, visual analog scale

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Significant Improvement in Central Corneal  
Staining at Day 57



Pooled analysis (above): Mean baseline cCFS = 1.1 for MIEBO and control. cCFS grading scale: 0-3. Across GOBI and MOJAVE, 614 patients received MIEBO and 603 patients received control with 591 and 575, respectively, assessed on Day 57. | GOBI: Mean (SD) CFB -0.4 (0.8) for MIEBO (n = 289) vs -0.1 (0.9) for control (n = 279) (P<0.001) at Day 57. MOJAVE: Mean (SD) CFB -0.4 (0.8) for MIEBO (n = 302) vs -0.1 (0.9) for control (n = 296) (P<0.001) at Day 57

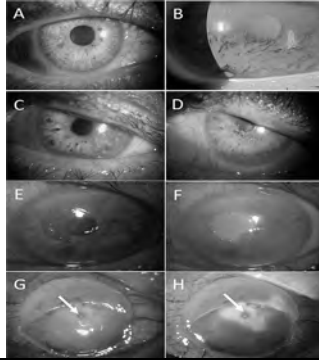
Tauber J, et al. Ophthalmology. 2023;130(5):516-524. Sheppard JD, et al. Am J Ophthalmol. 2023;252:266-274. | CFB, change from baseline; cCFS, central corneal fluorescein staining; SD, standard deviation

65



## Cenegermin for NK

- Known commercially as Oxervate (Dompe), this 0.002% topical solution contains a recombinant form of human nerve growth factor, whose receptors in the anterior segment of the eye to support corneal innervation and integrity.
- It is prescribed for patients who have neurotrophic keratitis, a rare disease that can progress to corneal scarring and vision loss. It is dosed 6 x day for 8 weeks.



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## Case Overview

**Patient Details**  
45 YOF presents for dry eye exam

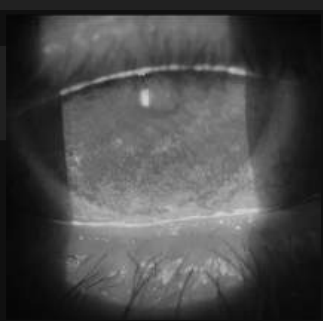
**Referral**  
Self-referred

**Visual Acuity**  
OD: 20/200 (C), 20/200 (H) OU

Pls: "Severe dry eye" that has become incapacitating, difficult to work, tried everything and nothing seems to be helping

67

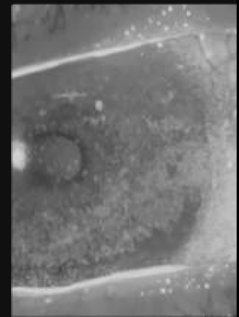
A cornea that looks like this is a patient with severe dry eye disease?



68

## Additional Questions

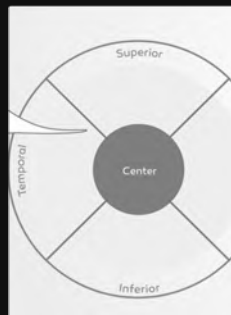
**Ocular History**  
The patient's ocular history is an important consideration in understanding the context of their severe dry eye condition. Gathering details about any prior eye injuries, surgeries, or other relevant medical events can provide valuable insights.



69

## Cornea Sensitivity Testing

Evaluating corneal sensitivity is a crucial step in assessing the severity of neurotrophic keratitis (NK) and determining the appropriate treatment approach.



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## Testing Corneal Sensitivity: A Key Step in Diagnosing NK

### Cotton Wisp Test



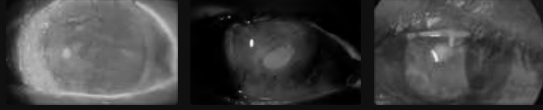
**QUALITATIVE**  
Examples include cotton wisp, cotton wisp, dental floss, and tip of a tissue. Basic scoring systems may be developed using simple tests for sensation. Descriptive scales range from normal to hyperesthesia to anesthesia.



**QUANTITATIVE**  
The Cochet-Bordest esthesiometer is often used in basic research and clinical trial settings to quantitatively measure corneal sensitivity. While more precise, it may have limitations for general clinical practice.

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### The Mackie Classification Represents One Way to Assess NK Progression



**STAGE 1 (Mild)**  
Punctate epithelial keratopathy (PEK)

**STAGE 2 (Moderate)**  
Persistent epithelial defect (PED)


**STAGE 3 (Severe)**  
Corneal ulcer

**NK is a Degenerative Disease**

- Some vision loss can potentially be seen in all stages of NK
- If untreated, moderate NK progresses to severe disease with associated risk of profound vision loss resulting from scarring and corneal perforation

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### NK Treatment Options



<b>Therapies</b> <ul style="list-style-type: none"> <li>artificial tears</li> <li>Corticosteroids</li> <li>antibiotics (contact lens drops)</li> <li>Antibiotics</li> <li>Corticosteroid (cyclosporine) 0.02% ophthalmic solution (0.02% (200mg/100g))</li> </ul>	<b>In-Office Procedures</b> <ul style="list-style-type: none"> <li>therapeutic contact lenses</li> <li>corneal incision</li> <li>non-surgical eyelid closure</li> <li>amniotic membranes</li> <li>laser ablation</li> </ul>	<b>Surgical Intervention</b> <ul style="list-style-type: none"> <li>keratoplasty</li> <li>corneal flap</li> <li>corneal transplant</li> <li>direct revascularization</li> <li>autologous corneal endothelial transplantation (ACET)</li> </ul>
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73

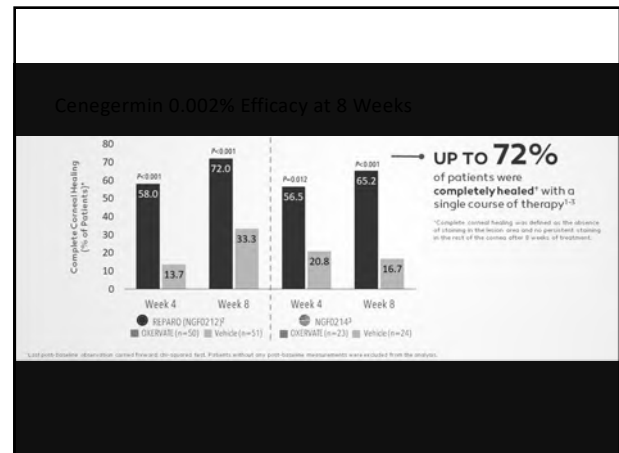
### Cenegegermin, the Active Ingredient in OXERVATE, is Structurally Identical to Endogenous NGF in the Ocular Tissues



- Cenegegermin is the active ingredient in the drug OXERVATE
- Cenegegermin is structurally identical to endogenous NGF (nerve growth factor) found naturally in the ocular tissues

**Endogenous NGF**

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### Long-term Efficacy of OXERVATE


<b>80%</b>	<b>72.0%</b>	<b>33.3%</b>
Remained Healed at Week 48 of patients who achieved complete corneal healing* in Study NGF0212/0214/0215 after completing one 8-week OXERVATE treatment cycle	Complete Corneal Healing (% of Patients)	Complete Corneal Healing (% of Patients)

The formulation that was tested in Rujardo Study NGF0212 did not include the antioxidant methionine and is not the final formulation that is marketed as OXERVATE. Methionine is an excipient added to the commercial formulation to improve its stability. More than one study was conducted with the final commercial formulation. No difference in safety was seen in either of the trials.

(\*Complete corneal healing defined as absence of staining of the corneal lesion and no persistent staining in the rest of the cornea after 8 weeks of treatment.)

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- Cross-linked hyaluronic acid gel that allows patient's eyes to be bathed in their own natural tears
- Customized for each individual patient
- Provides a full fill of the canalicular system
- Lasts for 6 months
- In-office procedure reimbursed through existing CPT code (68761)



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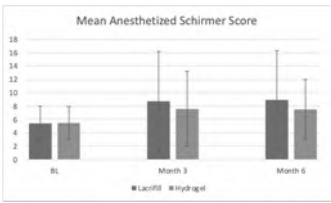
US FDA Clinical Trial Summary

- n = 157
- Subjects with anesthetized Schirmer score ≤ 10 mm, Ocular Surface Disease Index (OSDI) score ≥ 23, presence of corneal staining and patent bilateral lacrimal drainage systems were randomized in a 2:1 ratio to LACRIFILL (n = 99) or a hydrogel plug (n = 52).
- Primary endpoint at 3 months; gel removed by irrigation at 6 months
- 510(k) Clearance December 2022

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Schirmer Score

Greater Increase in Schirmer with LACRIFILL



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Adverse Events Generally Consistent with Dry Eye Syndrome

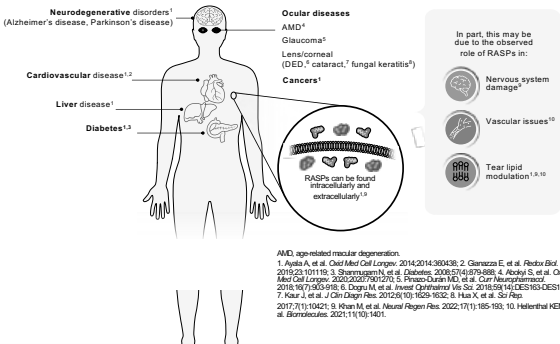
Adverse Events	CANALICULAR GEL (n=103)	CONTROL (n=54)
Corneal Staining	36.9	40.7
Ocular Pain	9.7	0
Presumed Dacryocystitis	0.97	0
Conjunctivitis	4.9	1.9
Allergic Blepharconjunctivitis	0.97	0
Epiphora	7.8	5.6

For further information please refer to the approved Information For Use available at [lacril.com/dacryocystitis-for-use/](https://www.lacril.com/dacryocystitis-for-use/).

81

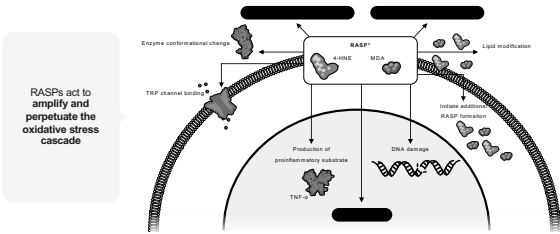
82

RASPs play a role in the etiology of many diseases



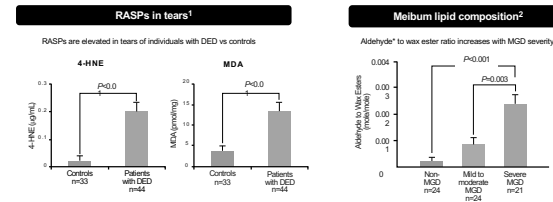
83

In DED, RASPs exert damaging effects via a multipronged mechanism<sup>1-5</sup>



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## RASP expression is associated with DED severity and meibomian gland damage



\*Aldehydes detected using NMR analysis of meibum composition; aldehydes (near 0.8 ppm) were detected in the non-MGD (n=2), mild to moderate MGD (n=7), and severe MGD (n=9) cohorts.  
 MGD, meibomian gland dysfunction; MDA, malondialdehyde; RASP, ocular triglyceride response.

1. Choi W, et al. *Curr Eye Res*. 2016;41:1145-1148. 2. Nagai S, et al. *Invest Ophthalmol Vis Sci*. 2023;64(10):322.

85

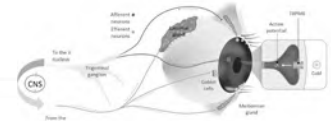
## Acotrem (AR-15512) Ophthalmic Solution 0.003% A drug candidate containing acotrem, a TRPM8 agonist

### WHAT IS TRPM8?

- Transient receptor potential melastatin 8 (TRPM8)
- Expressed on trigeminal sensory nerve terminals in corneal epithelium
- Principal cold-sensitive TRP receptor<sup>1,2</sup>

### WHY TRPM8 AS A TARGET FOR DRY EYE?

- TRPM8 receptors are stimulated by ocular surface cooling and increased tear osmolality associated with tear evaporation to regulate basal tear production<sup>3-6</sup>



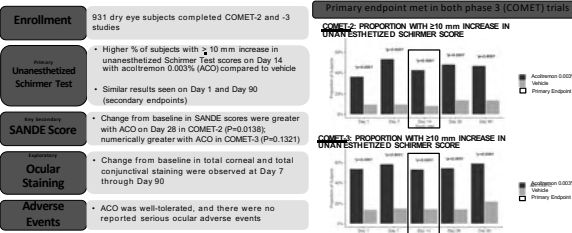
Acotrem ophthalmic solution 0.003% is an investigational drug that has not been approved for any indication in any country; therefore, its safety and efficacy have not been established.

1. Clapham GR, et al. *Science*. 2003;302:1566-1568. 2. Clapham GR, et al. *Science*. 2003;302:1566-1568. 3. Clapham GR, et al. *Science*. 2003;302:1566-1568. 4. Clapham GR, et al. *Science*. 2003;302:1566-1568. 5. Clapham GR, et al. *Science*. 2003;302:1566-1568. 6. Clapham GR, et al. *Science*. 2003;302:1566-1568.

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## Acotrem (AR-15512) Ophthalmic Solution 0.003%

Acotrem is a potent and selective TRPM8 agonist that activates the trigeminal nerve to stimulate tear production



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## Summary

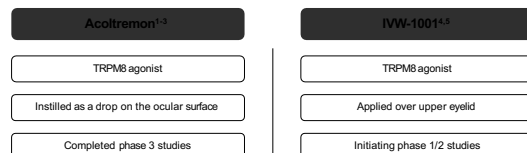
- Acotrem 0.003% increased tear production in a large proportion of subjects in both pivotal phase 3 studies<sup>1,2</sup>
  - The primary endpoint, proportion of subjects with a ≥10-mm increase in unanesthetized Schirmer score at day 14, was met in both phase 3 studies, COMET-2 and COMET-3 (P<0.0001)
  - Tear production was observed as early as after the first dose and continued through day 90
- The efficacy of acotrem 0.003% was supported by<sup>1,2</sup>:
  - DED symptom reduction:** Improvements in global SANDE scores were statistically significantly greater than vehicle scores in COMET-2 and within the pooled analysis and directionally in favor of acotrem 0.003% in COMET-3
  - Ocular surface staining:** As exploratory endpoints, reductions in total corneal and total conjunctival staining was observed in both individual studies as well as in the pooled analysis
- Acotrem 0.003% was well tolerated by subjects over the 90-day duration of both pivotal studies<sup>1,2</sup>
  - The only ocular treatment-emergent adverse event with >2.5% incidence was mild instillation site burning/itching, which was reported in 35% of subjects receiving acotrem 0.003%
    - In COMET4, burning/itching was reported to be transient, with <60% of subjects who experienced the sensation reporting a duration of 1 minute or less<sup>3</sup>

1. <https://clinicaltrials.gov/study/NCT02855644>. Accessed September 24, 2024. 2. <https://clinicaltrials.gov/study/NCT03580968>. Accessed September 24, 2024. 3. <https://clinicaltrials.gov/study/NCT03493111>. Accessed September 24, 2024.

Acotrem ophthalmic solution 0.003% is an investigational drug that has not been approved for any indication in any country; therefore, its safety and efficacy have not been established.

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## TRPM8 as a Potential Therapeutic Target



Acotrem and IVW-1001 are investigational drugs and have not been approved for commercialization.  
 TRPM8, transient receptor potential melastatin 8.

1. <https://clinicaltrials.gov/study/NCT02855644>. Accessed March 27, 2024. 2. <https://clinicaltrials.gov/study/NCT03580968>. Accessed March 27, 2024. 3. <https://clinicaltrials.gov/study/NCT03493111>. Accessed March 27, 2024. 4. <https://clinicaltrials.gov/study/NCT03493111>. Accessed March 27, 2024. 5. <https://clinicaltrials.gov/study/NCT03493111>. Accessed March 27, 2024.

2

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## AZR-MD-001

AZR-MD-001 is positioned to be the first and only pharmaceutical therapy to treat meibomian gland dysfunction (MGD) by:

- improving the meibum quality and quantity,
- restoring meibomian gland function, and
- treating evaporative dry eye signs & symptoms.

AZR-MD-001 is a keratolytic ointment dosed 2x per week @ bedtime directly to the meibomian glands

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**Meibomian Glands**

Meibomian glands which secrete meibum<sup>1</sup> are modified sebaceous glands

**Normal meibum is a clear liquid at body temperature**

**Lubricate the ocular surface during blinking and protect against tear evaporation.<sup>1,2,3</sup>**

**Meibum consists of a complex mixture of various Proteins, lipids, and other components<sup>1</sup>**

- More than 90 different proteins identified in the meibum<sup>1</sup>
- 100's of different species of lipids, most of which are wax and cholesteryl esters<sup>4</sup>
- Indirect immunofluorescence determined keratin proteins expressed in humans meibomian glands in the normal eye<sup>5</sup>

**Keratins are helical structural proteins present in the meibum**

**Meibomian gland**

Green-Chen YH, et al. Invest Ophth Vis Sci. 2011 Mar; 52(3):979-93. Shadish CA, et al. Cornea. 2010;29(2):133-45. Knap S, et al. Invest Ophthalmol Vis Sci. 2015;54(4):1618-28. Ruckstuhl M, Prog Retin Eye Res. 2016; 45:465-490. Tsou, PY, et al. Br J Ophthalmol. 2012; 97:17-21. Lander, J, et al. Invest Ophthalmol Vis Sci. 1989;30(2):507-515.

91

**Disulfide Bond Formation**  
Production of protein aggregates

**Oxidative stress contributes to the pathology of MGD<sup>1</sup> and the formation of aberrant disulfide bonds**

**Aberrant disulfide bonds leads to formation of excess keratin aggregates in unwanted locations**

**Keratin protein release in the absence of crosslinking won't lead to the formation of keratin aggregates**

Yoshida, T, et al. PLoS One. 2016;11(7):e0159328.

92

**Keratinization may be present in multiple places in the Meibomian gland:**

**Increased meibum viscosity is also a leading pathogenesis of MGD<sup>1</sup>**

- Keratin deeper in the gland may contribute to dysfunction
- Acinar cells deep down in the gland may produce abnormal amounts of keratin
- Released from the acini into the central ducts, **keratinized epithelial debris** (keratin strands crosslinked by strong disulfide bonds) increases the normal melting point of meibum.<sup>2</sup> Resulting in **altered meibum quality and thickness**

**Meibum Viscosity**

**Normal Secretions**

**Cloudy Secretions**

**MGD Pathogenesis (Increased Meibum Keratin)**

**Meibomian Gland**

Knap S, et al. Invest Ophthalmol Vis Sci. 2011 Mar; 52(3):978-79. \*Ong, et al. Curr Eye Res. 1992;10(10):1029.

93

**Keratinization may be present in multiple places in the Meibomian gland: Gland**

**Hyperkeratinization at the gland orifice is a leading pathogenesis of MGD<sup>1</sup>**

**Keratin formation is a natural process**

- Keratin is produced and sheds at physiological rates to confer its protective role while not accumulating in excess

**At the gland orifice on the lid margin:**

- Hyperproliferation may produce excess keratin (directly related to an oil-producing gland)
- Terminal Duct Obstruction: Stress at the lid margin results in excess keratinization and excess keratin may block the glands and restricts outflow of meibum

**Gland Orifice**

**Normal Glands**

**Blocked Glands**

**MGD Pathogenesis**

**Meibomian Gland**

\* Knap S, et al. Ophthalmology. 2008;116:472-483. 2 Knap S, et al. Invest Ophthalmol Vis Sci. 2015;54(4):1618-28.

94

**What are keratolytics?**  
Agents that soften skin through the process of breaking down keratin shed the skin epithelium or horny outer layer

**Similar to the lid margin, secretory gland hyperkeratinization plays an important role in various skin disorders**

**Acne – Keratin Plug**

**Comedonal lesions in acne are inspissated hair follicles, filled with corneocytes, sebum, and other debris**

**Blocked Meibomian Glands**

**Keratolytic treatments are used to shed dead corneocytes, loosen the sebum plug, and prevent the formation of inflammatory papules and pustules**

**Closed Comedones**

**Comedonal Acne**

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**Triple Mechanism of Action**

**AZR-MD-001 is a potent keratolytic/keratostatic with lipogenic activity:**

**DECREASE meibomian gland hyperkeratinization of ducts and orifices**

**Keratostatic**

**LOOSEN meibomian gland blockages**

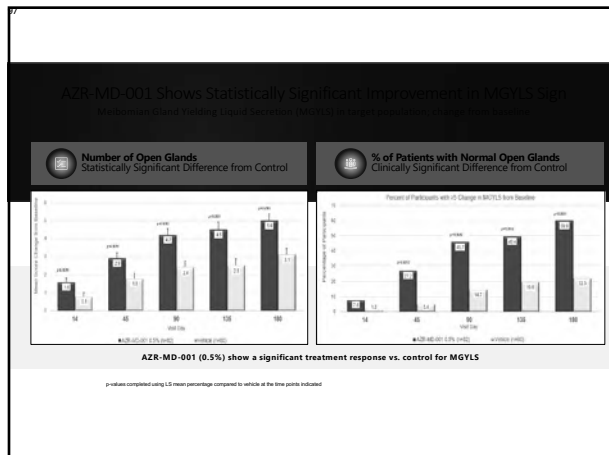
**Keratolytic**

**INCREASE secretion of meibomian gland lipids**

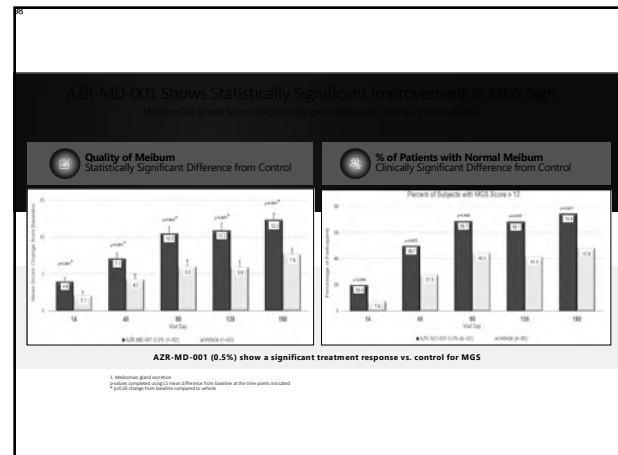
**Lipogenic**

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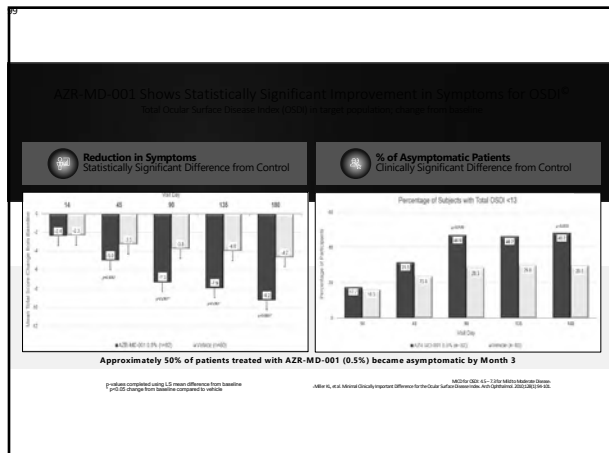
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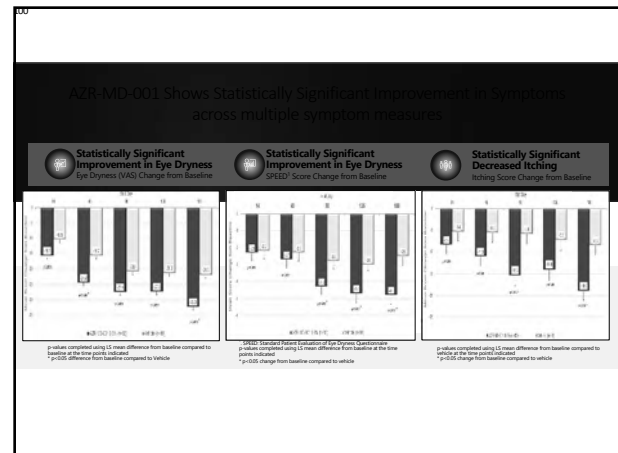
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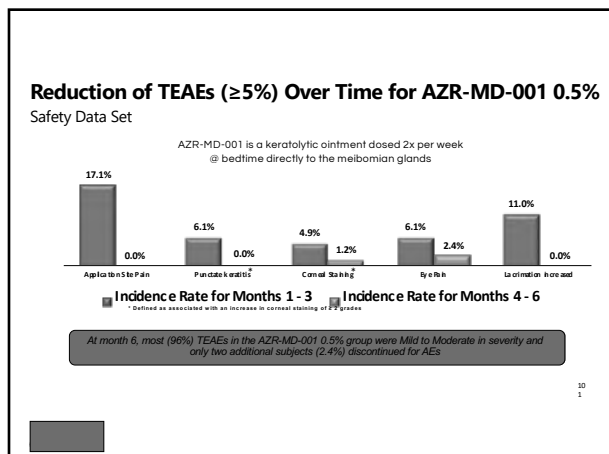
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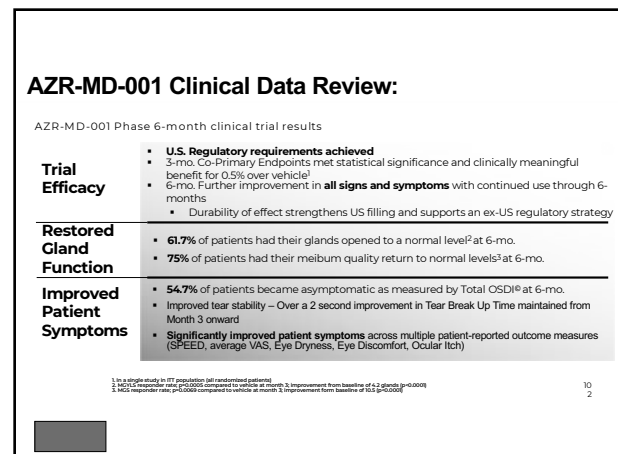
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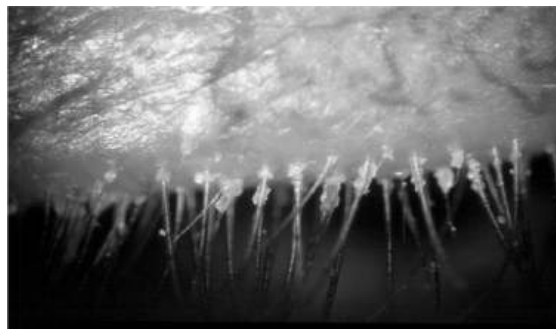
102

## What Is Blepharitis?

- Traditionally taught it is either anterior or posterior
- Anterior blepharitis was traditionally caused by bacterial overgrowth, staph endotoxin etc
- Posterior blepharitis was eventually referred to as Meibomian Gland Dysfunction
- I think they got it all wrong, TFOS/DEWS agrees with me!

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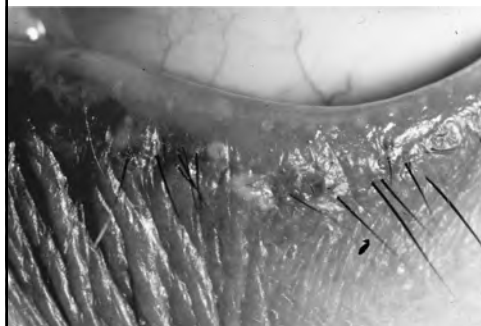
## Anterior Blepharitis



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### TFOS DEWS II - Diagnostic Methodology

James S. Wolffsohn, FCOptom, PhD<sup>1</sup>; Correspondence information about the author FCOptom, PhD James S. Wolffsohn Email the author FCOptom, PhD James S. Wolffsohn, Reiko Arita, MD, PhD, Robin Chalmers, OD, Ali Gjallian, MD, Murat Dogru, MD, PhD, Kathy Dumbleton, MCOptom, PhD, Preema K. Gupta, MD, Paul Karpecki, OD, Shem Lattag, MD, Heiko Pult, MSc (Optom), PhD, Benjamin D. Sullivan, PhD, Alan Tomlinson, FCOptom, DSc, Louis Tong, FRCS, PhD, Edoardo Villani, MD, Kyung Chul Yoon, MD, PhD, Lyndon Jones, FCOptom, PhD, Jennifer P. Craig, MCOptom, PhD

1. Introduction
2. Goals of the Diagnostic Methodology Subcommittee
3. Definition of dry eye disease (DED)
4. Classification of sub-categories of dry eye disease (DED)
5. Diagnostic considerations
6. Recommendations of appropriate tests for diagnosis and assessment of dry eye
7. Monitoring dry eye disease progression and management
8. Clinical protocol for dry eye diagnostic test battery
9. Differential diagnosis & comorbidities
10. Emerging technologies
11. Summary and conclusions
12. Financial disclosures
13. Acknowledgements
14. References
15. Tables
16. Questionnaire Forms (DEQ-5 & OSDI)

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#### 6.8.1.1 Anterior

Anterior eyelid features, such as anterior blepharitis and demodex blepharitis, are differential diagnoses and comorbidities of DED rather than diagnostic criteria and therefore are discussed in Section 9.

#### 6.8.1.2 Posterior

##### 6.8.1.2.1 Lid wiper epitheliopathy (LWE)

A small portion of the marginal conjunctiva of the upper and lower lid acts as a wiping surface to spread the tear film over the ocular surface [379,380]. This contacting surface at the lid margin has been termed the 'lid wiper' [379]. The normal lid wiper is rich in goblet cells [381], and appears to be the most sensitive conjunctival tissue of the ocular surface [382]. Lid wiper staining with dyes such as fluorescein and lissamine green, which occurs principally in DED patients [298,299,379,383,384], has been termed lid

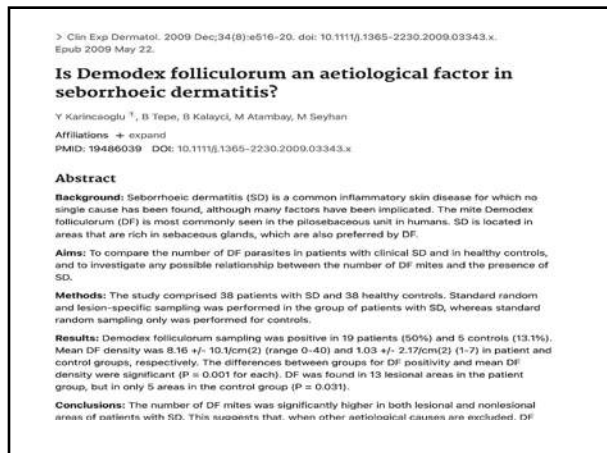
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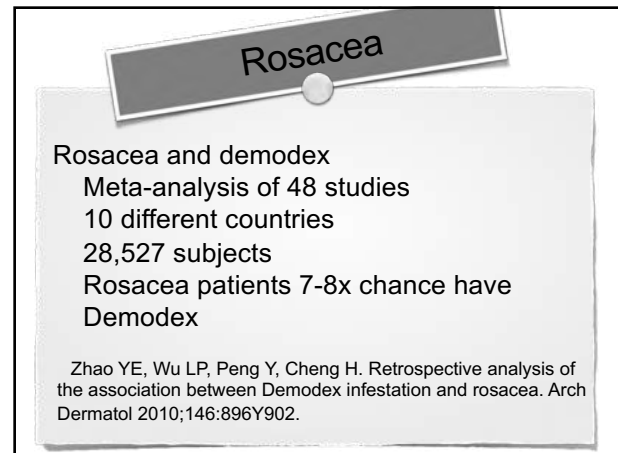
109



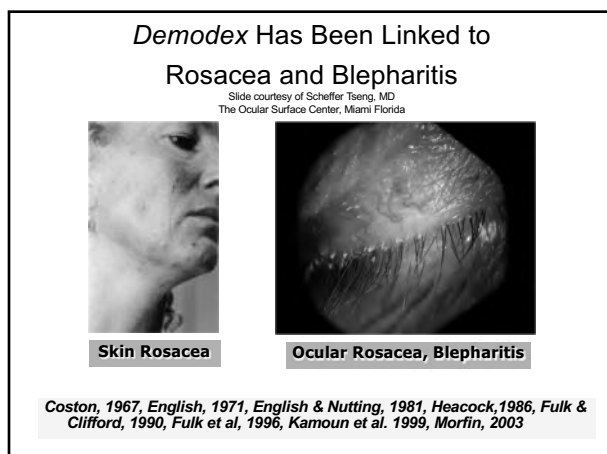
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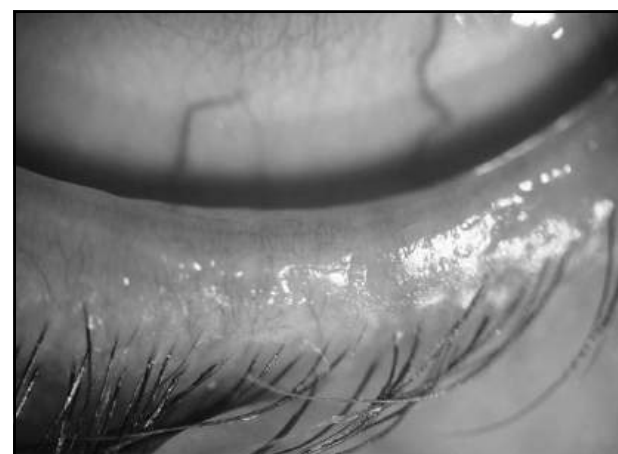
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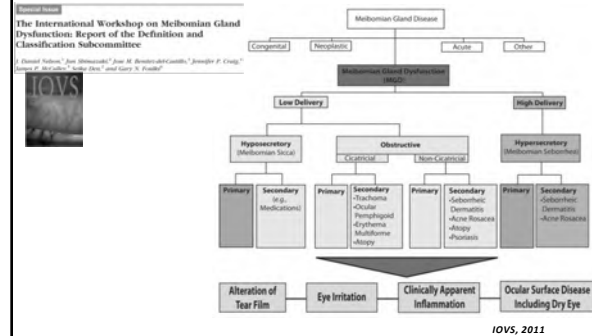
## Demodex Infestation is Associated with Floppy Eyelid Syndrome (4)

- floppy, rubbery and easily everted upper eyelids
- lacrimal gland prolapse
- ptosis/lash ptosis
- dematochalasis
- eye lid hyperpigmentation.
- papillary conjunctivitis.
- squamous metaplasia and keratinization in meibomian glands/gland dysfunction
- lax lids have diminished lipid production
- associated with obstructive sleep apnea



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## Classifications of MGD

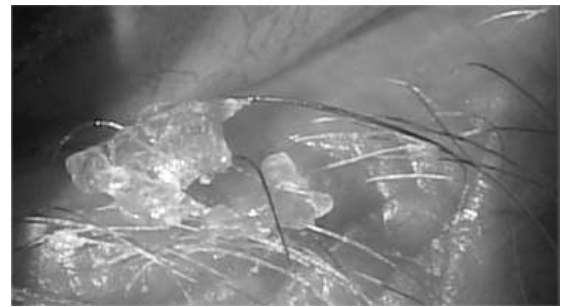


116

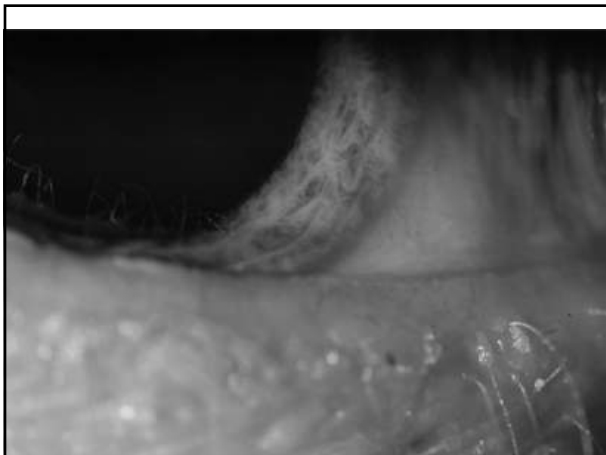
## Seborrheic Blepharitis



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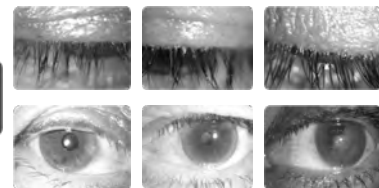


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## Lid health directly impacts the ocular surface<sup>1</sup>

Demodex blepharitis may contribute to development of ocular surface diseases because of chronic inflammation.<sup>2</sup>

Examples of Demodex blepharitis conjunctival/corneal disease



References: 1. Anderson, J. M. et al. The eyelid health features and associated ocular surface diseases. *IOVS* 2010;51(12):7011-7015. 2. Anderson, J. M. et al. Demodex blepharitis: clinical presentation. *IOVS* 2010;51(12):7011-7015.

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### Demodex blepharitis (DB) can be seen and experienced by your patients

The ATLAS study was the first prospective, multicenter, observational study of 311 adults with Demodex blepharitis to evaluate the impact of the disease.<sup>1</sup>

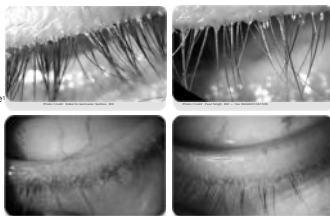
• Commonly reported symptoms<sup>1</sup>:

- Dry eye
- Lid itching
- Irritation

52% of patients experienced these symptoms frequently or all the time<sup>1</sup>

• Clinical consequences may include<sup>2</sup>:

- Dry eye
- Red, itchy, or irritated eyelids
- Missing or misdirected eyelashes
- Inflammation of the conjunctiva and lid margin
- Recurrent chalazia



References: 1. O'Neil, Daniel G., Daniel H., et al. Epidemiology of Demodex blepharitis. Clin Ophthalmol. 2022;16:1979-1987.  
2. Fortson SA, Fortson A, Fortson L, Gupta D. Demodex blepharitis: clinical perspectives. Clin Ophthalmol. 2018;12:17-31.

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### What Do We Know?

- Blepharitis and MGD are extremely common
- Demodex is extremely common
- Lid disease is a common cause of evaporative dry eye
- Rosacea is a common cause of MGD
- Demodex is a common cause of Rosacea
- What we thought was anterior blepharitis is probably Demodex
- Ocular allergy symptoms overlap dry eye and MGD symptoms

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### What We Really DON'T Know:

- What is the true prevalence of Demodex?
- How much Demodex results in symptoms
- How much "symptom" is needed to treat
- Which percentage of dry eye is really lipid layer evaporation vs. mucin deficiency
- What is an effective and enduring treatment for MGD?
- What is an effective and enduring treatment for Demodex?

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### What We Really DON'T Know:

- Could there be a socioeconomic predisposition to demodex?
- Are autoimmune systemic conditions associated with blepharitis?
- Are there differences in prevalence rates by ethnicity or gender?

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### HANDBOOK OF MEDICAL ENTOMOLOGY

Dr. WM. A. RILEY, Professor of Insect Morphology and Parasitology, Cornell University

Dr. O. A. JOHANNSEN, Professor of Biology, Cornell University

1915

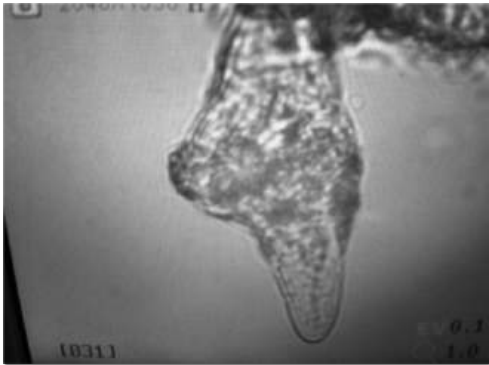
125



*Demodex folliculorum*

126





134

Symptoms:  
Itch, burning, foreign body sensation,  
crusting, redness, blurry vision

Horn MM, Mastrota KM, Schachter SE. Demodex.  
Optom Vis Sci. 2013 Jul;90(7):e198-205.

135

### Symptoms of Demodex

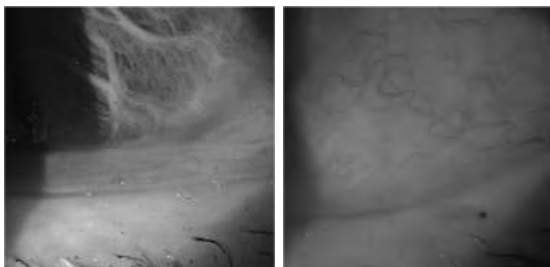
- Eyelid itching
- Ocular itching
- Facial itching
- Thickened, red lids seen
  - Personal observation: Exacerbated in PGA pts
- **Watering, often chronic**
- Eyelash loss
- Chronic redness of conjunctiva
- Coexists with OSD and MGD symptoms

136

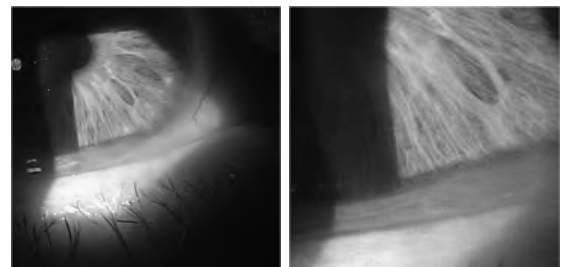
### Redundant Conjunctival Folds



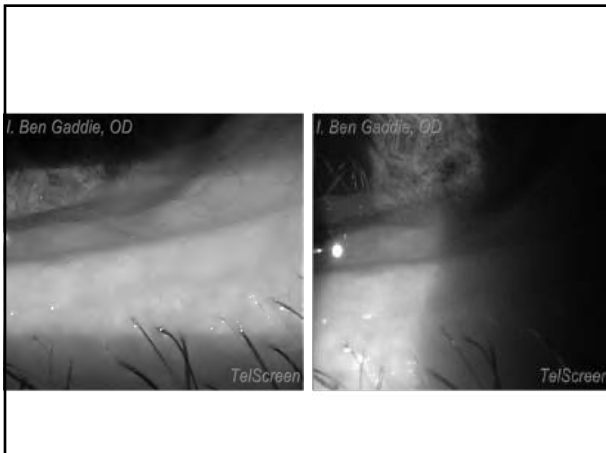
137



138



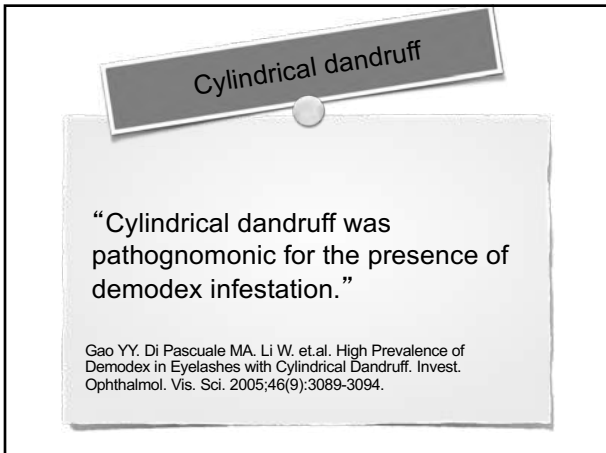
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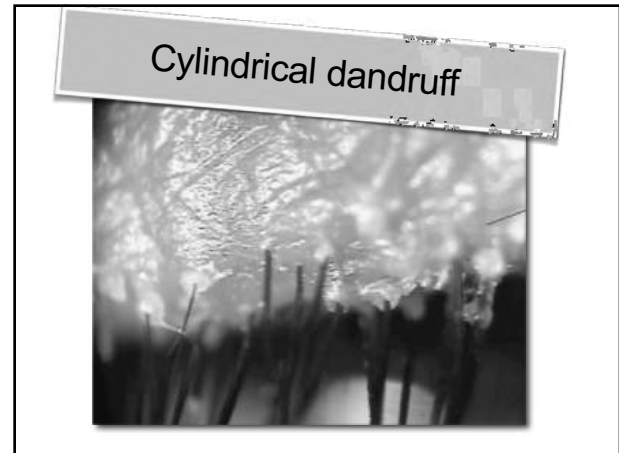
140

## 2. Slit lamp evaluation

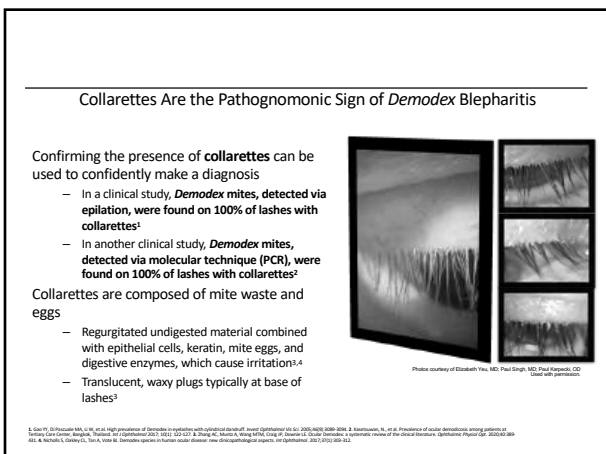
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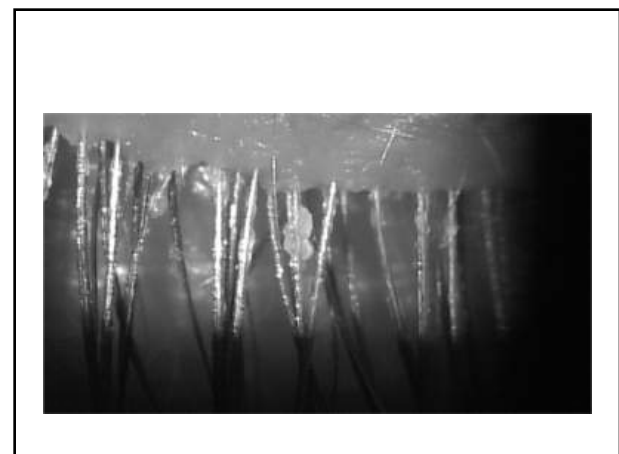
142



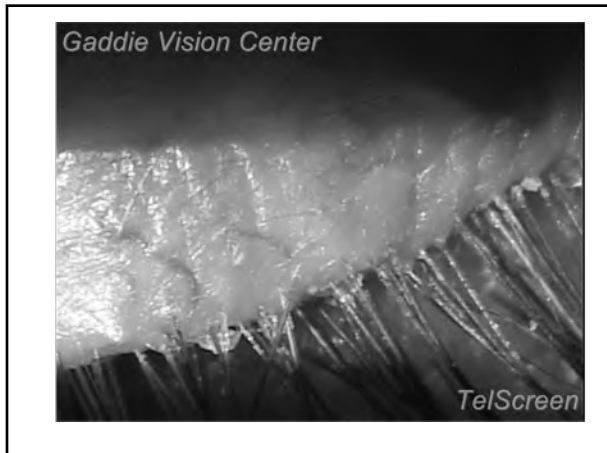
143



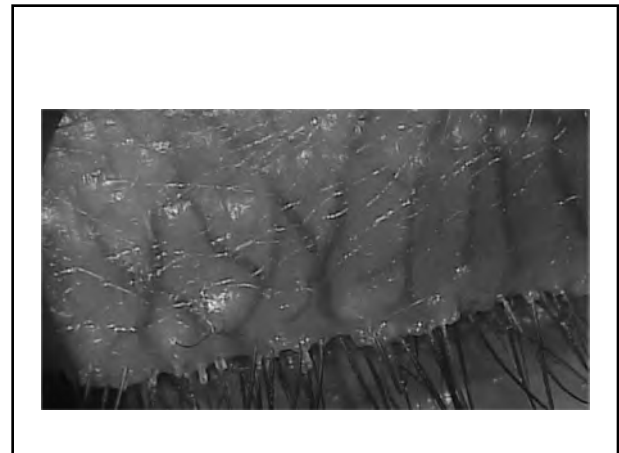
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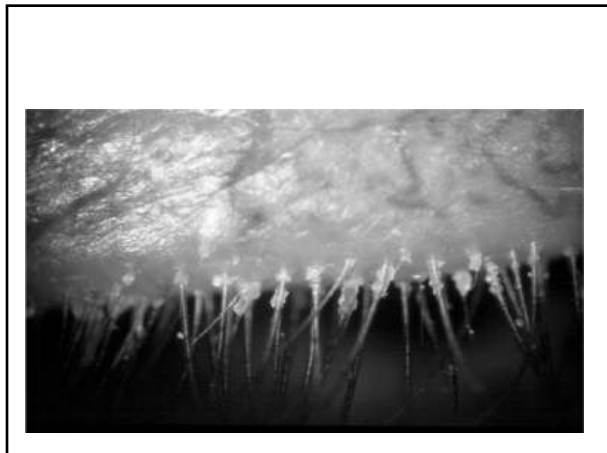
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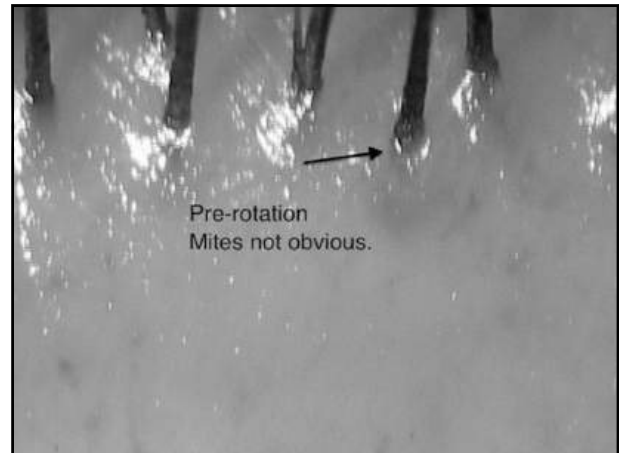
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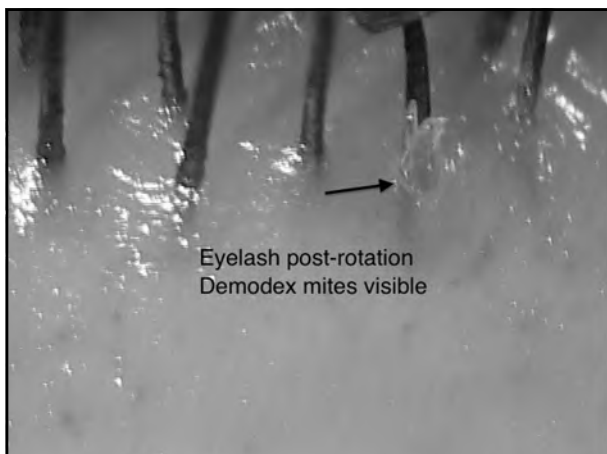
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**Collarettes Are Pathognomonic Sign of Demodex Infestation**

Collarettes Are Composed of Mite Waste Products and Eggs<sup>1</sup>

- Regurgitated undigested material combined with epithelial cells, keratin, and mite eggs
- Contain digestive enzymes, which cause irritation

Easily and Rapidly Diagnosed with Standard Eye Exam

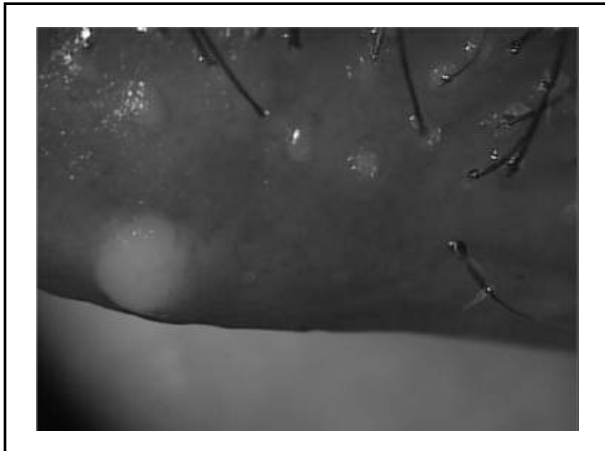
- Demodex mites found on 100% of lashes with collarettes<sup>2</sup>
- Collarettes found in ~ 58% eye care patients<sup>2</sup>

Collarette Status	% of Subjects with Demodex
No Collarettes, No Demodex	7%
Collarettes, No Demodex	80%
Collarettes, Demodex	100%

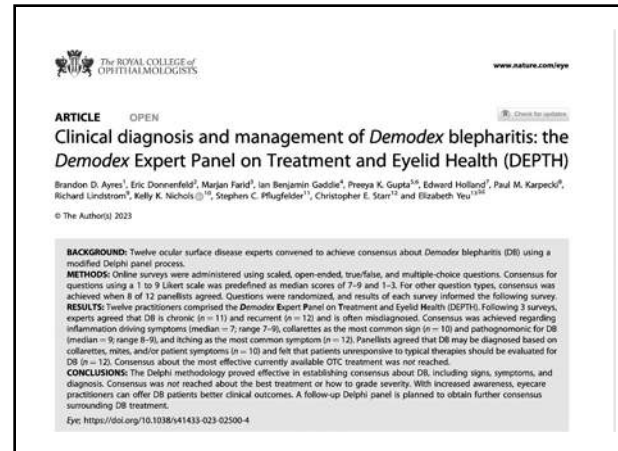
1. Corbett et al. JAMA Ophthalmol. 2015; 133(10):1401-1406.  
2. Corbett et al. JAMA Ophthalmol. 2015; 133(10):1401-1406.

151





158

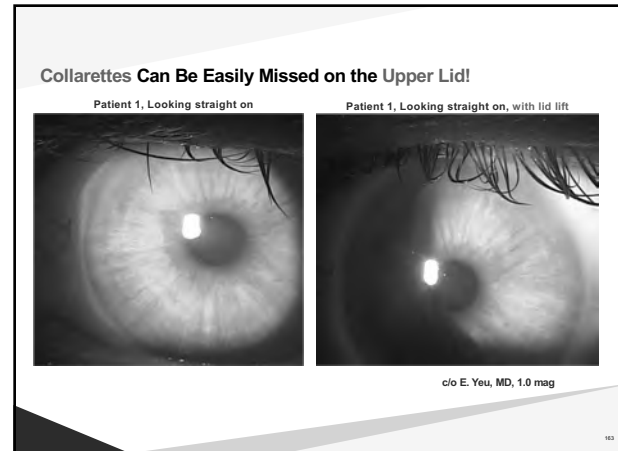


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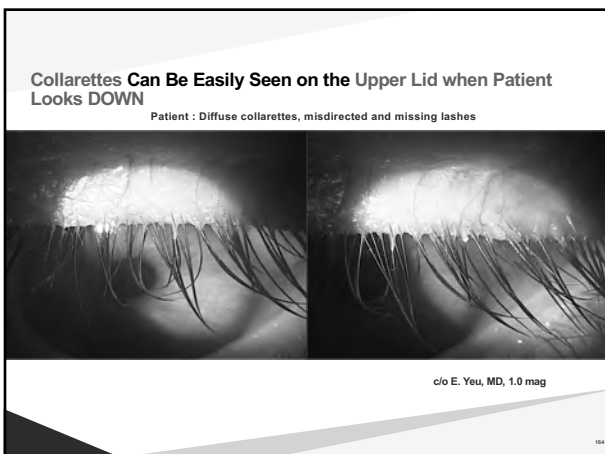
**Table 1.** Key areas of consensus on scaled questions.

Area of consensus	Median score	Range
Collarettes are pathognomonic for <i>Demodex</i> blepharitis	9	8-9
Epilation is not necessary	9	5-9
Number of mites correlates with density and severity of collarettes	9	4-9
<i>Demodex</i> blepharitis may cause insecurity about appearance	8	6-9
Number of mites correlates with symptom severity	8	6-9
Restoring balance to the ocular ecology is the key to managing <i>Demodex</i> infestation	8	5-9
More itching is seen in dry eye disease with <i>Demodex</i> blepharitis vs. <i>Demodex</i> blepharitis alone	8	5-9
<i>Demodex</i> blepharitis patients may have secondary ocular infections	7.5	2-9
Contact lens intolerance correlates with <i>Demodex</i> infestation	7	7-9
<i>Demodex</i> mites and their byproducts such as chitin and digestive enzymes trigger the inflammatory cascade	7	7-9
Inflammation drives symptoms in <i>Demodex</i> blepharitis	7	7-9
Itching is caused by non-histamine pathways	7	4-9
Lash loss only occurs with severe <i>Demodex</i> blepharitis	7	1-9
Mite visualization NOT necessary to diagnose	2	1-8

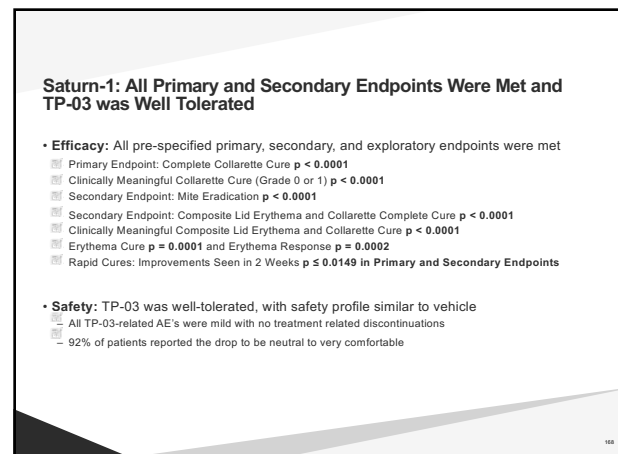
162



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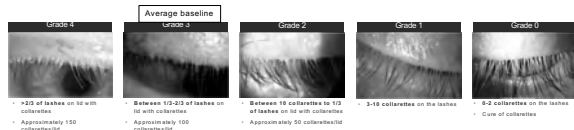


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### Collarette Grading Scale Used in Saturn-1

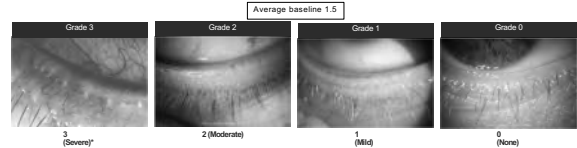
Non-linear scale for counting collarettes performed by each site investigator



169

### Lid Margin Erythema Scale Used in Saturn-1

Established and validated scale used in blepharitis studies, performed by each investigator



170

### Assessing Severity of Demodex Blepharitis: Collarettes\*

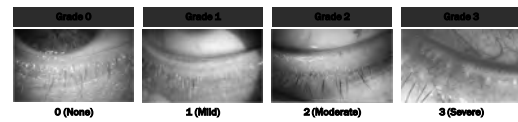
Collarette grade (nonlinear)				
0	1	2	3	4
0 to 2 lashes/eyelid with collarettes	3 to 10 lashes/eyelid with collarettes	>10 to <15/3 (~60)% <sup>a</sup> lashes/eyelid with collarettes	15/3 to <25/3 (~100)% <sup>a</sup> lashes/eyelid with collarettes	25/3 (~100)% <sup>a</sup> lashes/eyelid with collarettes

\*After the Saturn-1 trial, this was a standardized, validated, double-masked, phase III/IV clinical trial of 684 patients with Demodex blepharitis.

<sup>a</sup>See Table 1, Demodex Blepharitis, for details on the grading system.

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### Assessing Severity of Demodex Blepharitis: Lid Erythema<sup>4,\*</sup>



\*After the Saturn-1 trial, this was a standardized, validated, double-masked, phase III/IV clinical trial of 684 patients with Demodex blepharitis.

<sup>4</sup>See Table 1, Demodex Blepharitis, for details on the grading system.

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### Saturn-1 Baseline Characteristics

	TP-03	Vehicle
Age	66.1	67.8
Female %	58	56
Collarette Score	2.8	2.8
Mite Density	3.2	3.2
Erythema Score	1.5	1.5

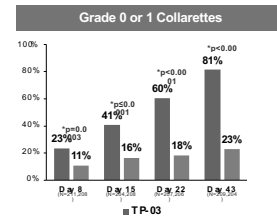


After the Saturn-1 trial, this was a standardized, validated, double-masked, phase III/IV clinical trial of 684 patients with Demodex blepharitis.

173

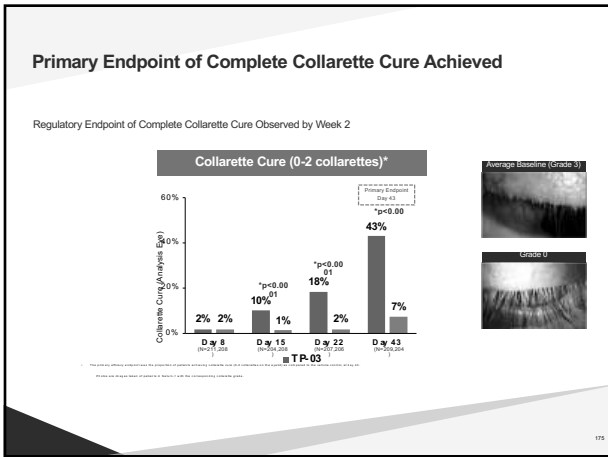
### Clinically Meaningful Collarette Cure

Clinically Meaningful Collarette Cure Observed by Week 1  
Over 90% Avg. Reduction in Collarettes (Over 100 to Less than 10 per Lid)

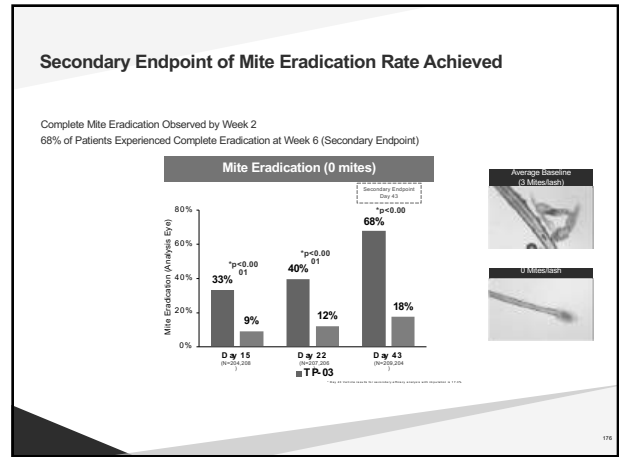


After the Saturn-1 trial, this was a standardized, validated, double-masked, phase III/IV clinical trial of 684 patients with Demodex blepharitis.

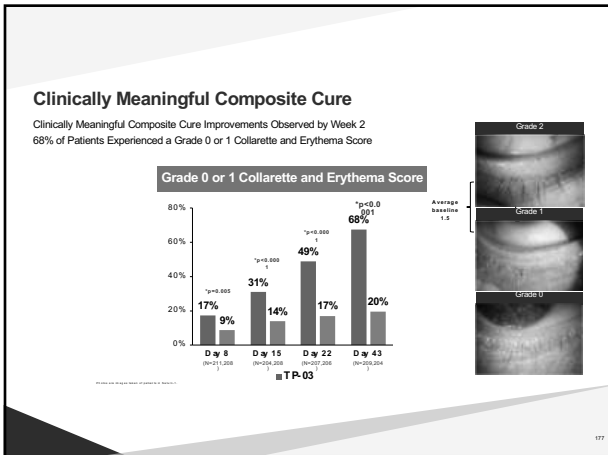
174



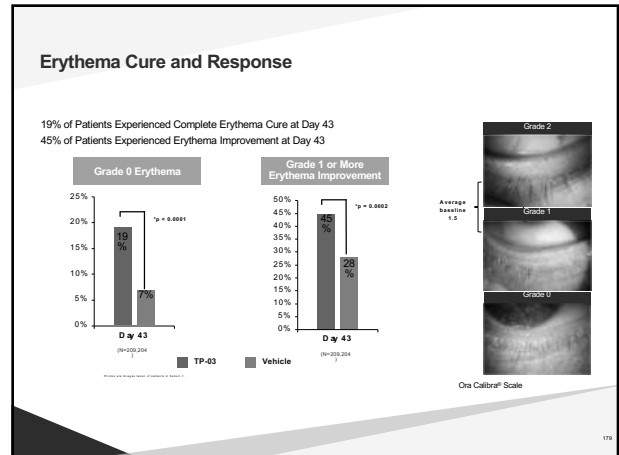
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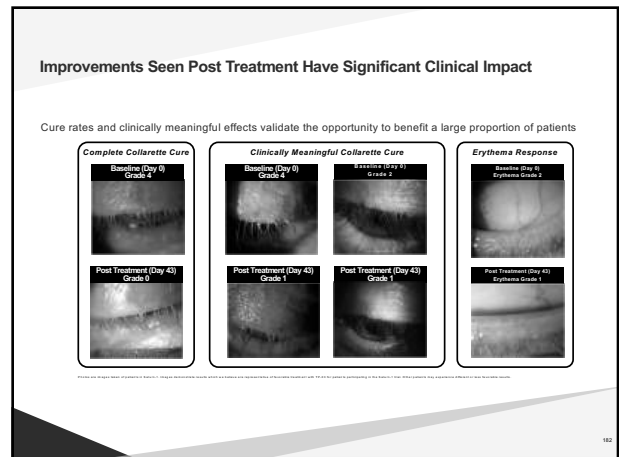
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### Adverse Event Summary

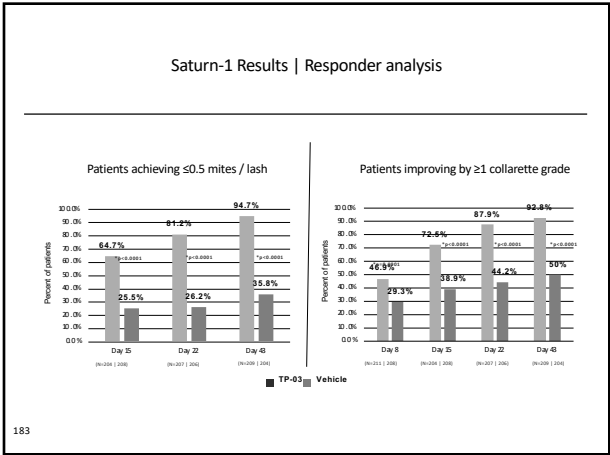
Treatment related ocular AEs occurring at rate of 2.1% in active group  
– Summary of Adverse Events occurring at any time during trial

	TP-03 (n=212)	Vehicle (n=209)
Instillation site pain/burning/stinging	25 (11.8%)	16 (7.7%)
Instillation site pruritis	3 (1.4%)	7 (3.3%)
Visual acuity reduced	3 (1.4%)	5 (2.4%)
Eye pain	3 (1.4%)	2 (1.0%)
Eye discharge	3 (1.4%)	1 (0.5%)
AE Severity	All Mild	One moderate AE All other AEs mild

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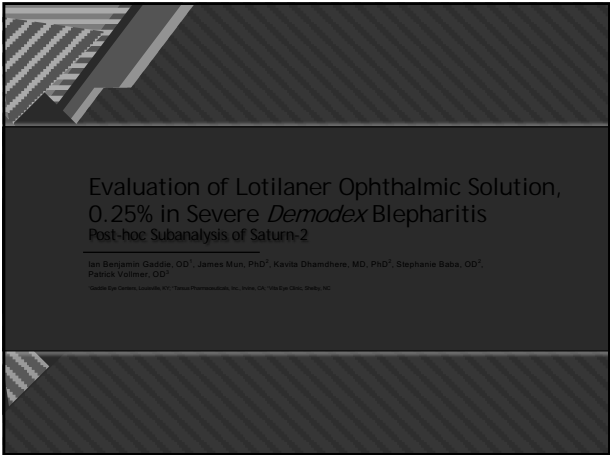


183

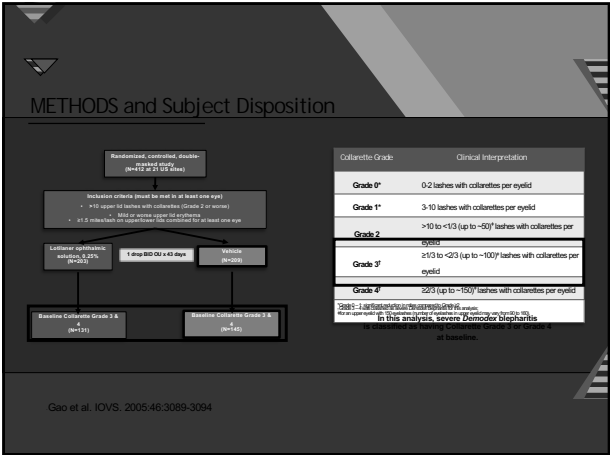
Pooled P3 data

	Saturn-1 (Pivotal Phase 2a/3)	Saturn-2 (Pivotal Phase 3)	Combined Pivotal Data
Primary Endpoint: Complete Collarette Cure	44% vs. 7% (p<0.0001)	56% vs. 13% (p<0.0001)	50% vs. 10%
Clinically Meaningful Collarette Cure (Grade 0 or 1)	81% vs. 23% (p<0.0001)	89% vs. 33% (p<0.0001)	85% vs. 28%
Mite Eradication	68% vs. 18% (p<0.0001)	52% vs. 14% (p<0.0001)	60% vs. 16%
Lid Erythema Cure	19% vs. 7% (p<0.0001)	31% vs. 9% (p<0.0001)	25% vs. 8%
Safety	Generally safe and well tolerated	Generally safe and well tolerated	Generally safe and well tolerated

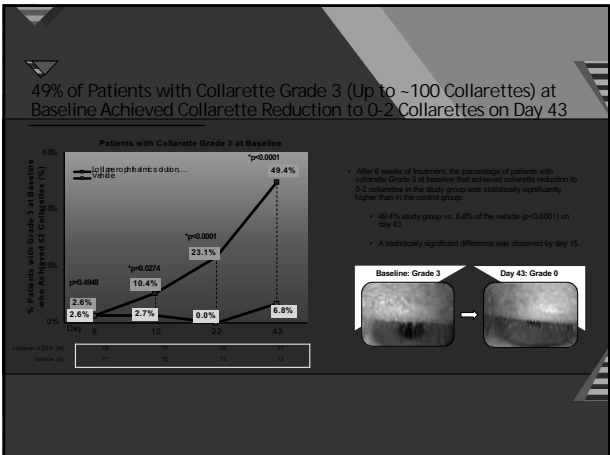
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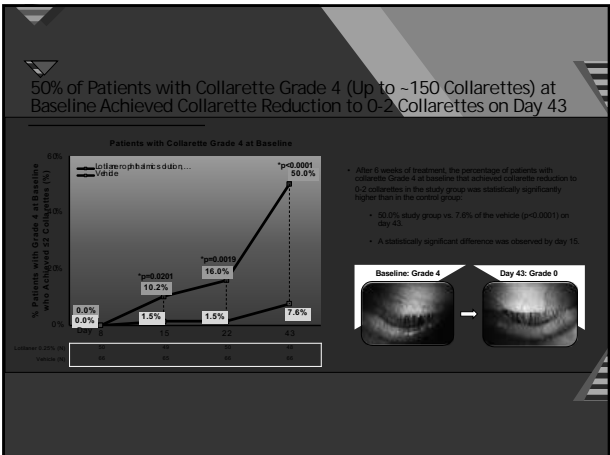
185



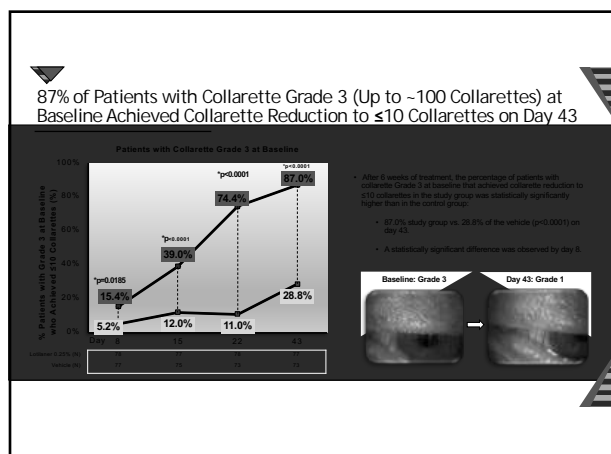
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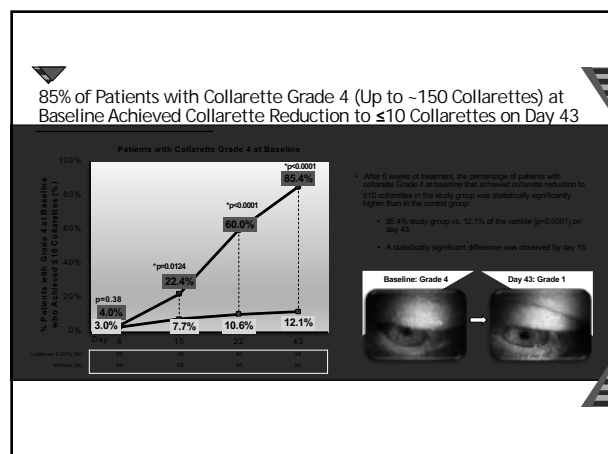
187



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## Phase 2b Lotilaner MGD Data

- Two Studies
  - 1 with lotilaner 0.25%
  - 1 with vehicle
- Two Arms
  - TID
  - BIG
- Time points
  - Day 43
  - Day 85

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## Grading Scales and VAS

- Meibum Quality Score Scale
  - Grade 3= Clear Liquid Secretion
  - Grade 2= Cloudy Liquid Secretion
  - Grade 1= Opaque liquid to toothpaste
  - Grade 0= No secretion
    - 15 central lower glands studied
    - Perfect function= 45 (GRADE 3 X 15=45)
- Visual Analog Score (VAS)
  - Patient grades symptoms on a scale of 1 to 100
  - Example: Fluctuating Vision score of 60= 60% of the time patient has fluctuating vision

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## Meibomian Gland Secretion Scores

- Baseline was a score of 22 in both studies
  - Day 43= 27.8 Lotilaner vs. 23.3 vehicle
- Day 85= 33.2 Lotilaner vs. 23.1 vehicle

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### Number of Glands Secreting Any Liquid (grade 2 or 3)

- 15 central glands=15 is perfect score
- Baseline both groups=7.1 glands
- Day 43= 10.7 lotilaner vs. 8.2 vehicle
- Day 85= 12.7 lotilaner vs. 7.6 vehicle

195

### % of Patients Achieving >3 Glands With Improvement to Grade 3

- Day 43=44.7% Lotilaner vs. 17.6% vehicle
- Day 85=78.9% Lotilaner vs. 18.1% vehicle

196

### Fluctuating Visual Acuity

- Visual Analog Score up to 100
- Baseline=46.5 Lotilaner vs. 51.9 vehicle
- Day 43=22.2 Lotilaner vs. 40.1 vehicle
- Day 85=13.1 Lotilaner vs. 30.8 vehicle

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### Itching

- Visual Analog Score up to 100
- Baseline= 47.0 Lotilaner vs. 52.8 vehicle
- Day 43= 16.9 Lotilaner vs. 42.6 vehicle
- Day 85= 11.4 Lotilaner vs. 40.5 vehicle

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### Burning

- Visual Analog Scale up to 100
- Baseline= 35.4 Lotilaner vs. 46.0 vehicle
- Day 43= 20.0 Lotilaner vs. 34.1 vehicle
- Day 85= 10.5 Lotilaner vs. 31.6 vehicle

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### Redness

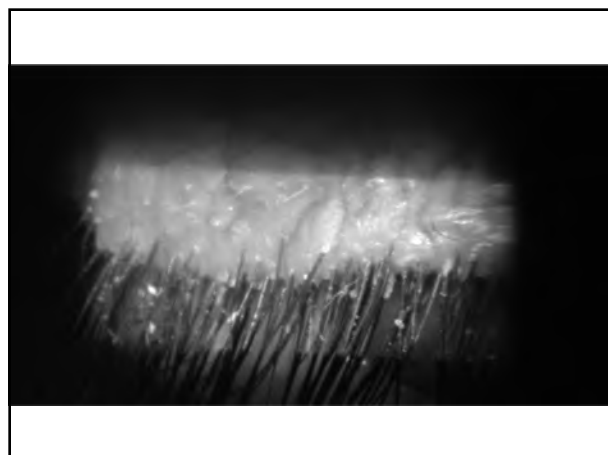
- Visual Analog Scale up to 100
- Baseline= 43.6 Lotilaner vs. 42.5 vehicle
- Day 43= 18.6 Lotilaner vs. 38.9 vehicle
- Day 85= 12.2 Lotilaner vs. 32.6 vehicle

200

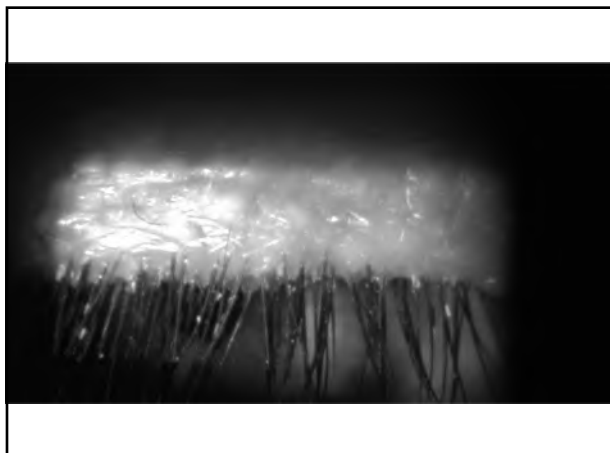
## Case

- 56 YOWF presenting for comprehensive exam
  - Red, itchy eyelids and fluctuating vision
  - Stopped wearing her contact lenses due to blurry vision
    - VA BCVA 20/25-1 OD and 20/25-1 OS
    - SPEED Score 21/28
- Current medications:
  - Flaxseed oil, Flonase, Retaine MGD
- Previous/Failed Therapies
  - FreshKote for SPK
  - Lotemax
  - Cyclosporine
  - Liftegrast
- Previous procedures-Lipiflow, iLux

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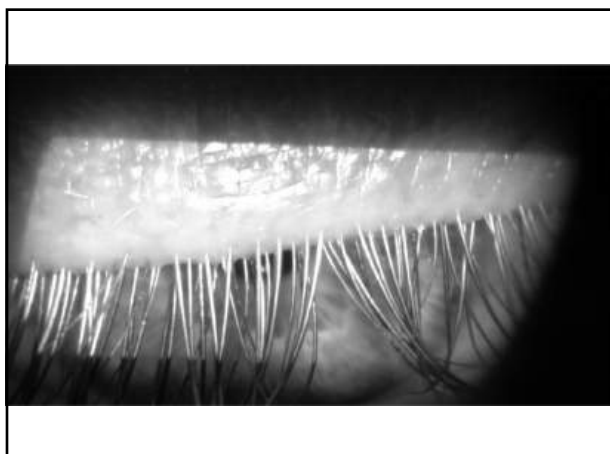


208

## Case

- Diagnosis?
  - Demodex Blepharitis, Grade 4 (over 150 lashes with collarettes)
- Start Lotaliner 0.25% BID OU x 6 weeks
- RTC 6-8 weeks for follow up

209



210

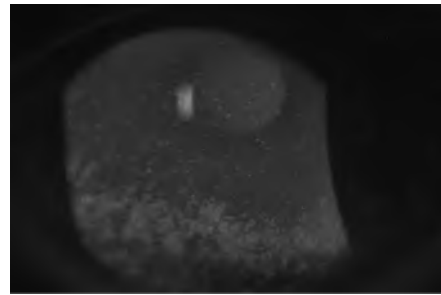
## Case

- Lids look much improved
  - 2 collarettes each lid (grade 0)
  - VA improved to 20/25 OD and OS
  - Speed down to 12
- Significant residual SPK OU
  - Symptoms still persist of DED,
    - SFA (perfluorohexyloctane) due to persistent SPK
    - QID (BID-TID w Contact lens wear)
  - RTC 4-6 weeks

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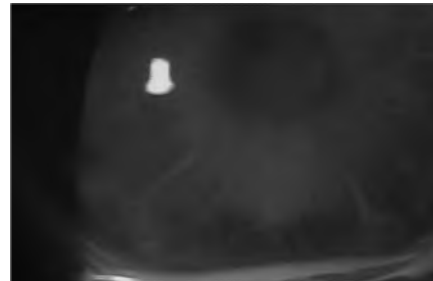


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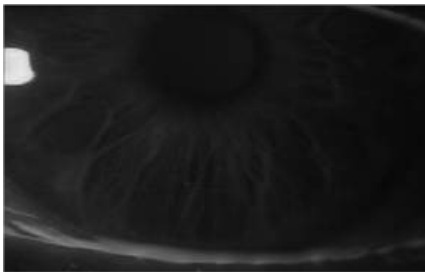
### Case

- 1 month follow up
  - BCVA 20/20 OD and OS
  - Quality of vision is improved
  - Resumed CL wear successfully
- Decreased to BID OU while wearing CL's

214



215



216

### Gaddie Current Protocol

- **Think SPEED!! All 3 of the below work w/in 2 weeks!**
- If I have a work-up and see corneal staining, my immediate go to is perflourohexyloctane TID OU
- If I have a work-up and see cylindrical dandruff, my immediate go to is Lotalin
- If I have aqueous deficient patient, I will reach for Perfluorobutylpentane + Cyclosporine .1%

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# Case 1

218

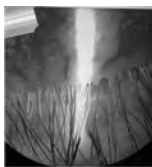
29-year-old WF with complaints of fluctuating vision, irritated eyes, and some redness. She owns a flower business, but states this has never been a problem in the past. I am tired of wearing my contact lenses and is interested in refractive surgery.

PMHx: Unremarkable  
 POHx: Contact Lenses x 14 years  
 Systemic Meds: None  
 Topical Meds: AT's off and on  
 Allergies: NKDA  
 FMHx: None  
 Social Hx: Nothing to report



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SPEED: 6/28  
 BCVA: 20/15 OD 20/15 OS  
 MRX: -3.50 OU  
 IOP: 12 OD 12 OS  
 MMP-9 Testing: Positive OU  
 Osmolarity: 300 OD 322 OS



SLEx:  
 Lids/Lashes: See photo's; Minimal meibum secretions noted  
 Conjunctiva/Sclera: Trace injection noted OU, no staining  
 Cornea: Clear; TBUT: 7 seconds OU  
 A/C: Deep and Quiet OU  
 Iris: Flat OU  
 Lens: Normal



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## Case Considerations

- OK To Proceed Refractive Surgery?
- How do you educate this patient?
- Treatment Considerations?

221

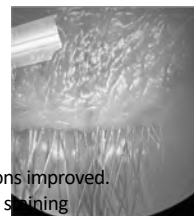
## What I Did

1. Heat and gland clearing treatment in clinic OU
2. Start loteprednol bid x 1 month OU
3. Start lotilaner bid OU x 6 weeks OU
4. At home maintenance
5. RTC in 6 weeks for a recheck

222

Patient states VA seems better.  
 BCVA: 20/15 OD 20/15 OS  
 IOP: 14 OD 14 OS  
 Osmolarity: 300 OD 300 OS

SLEx:  
 Lids/Lashes: See photo; Meibum secretions improved.  
 Conjunctiva/Sclera: Clear, no injection or staining  
 Cornea: Clear; TBUT: >10 seconds OU  
 A/C: Deep and Quiet OU  
 Iris: Flat OU  
 Lens: Normal



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## Case 2

224

- 75-year-old Caucasian male
  - Not good with my drops
  - VA seems to change
- Referred for GLC Eval
- PEHX: SLT x 2
- BCVA: 20/20 -1 OU
- TMAX: 30 mmHg OU
- Medications:
  - Latanoprost 1 x a day
  - Timolol 1 x a day

- IOP: 17 mm Hg OD; 17 mm Hg OS
- C/D: 0.60/0.60 OD 0.70/0.70 OS
- Pachymetry: 553 OD; 543 OS
- Corneal hysteresis: 8.0 OD 7.4 OS
- Gonioscopy: Open to CB OU w/ trace pigment in TM
- SLE: See next slide(s)
- VF's – See next slide(s)
- OCT's – See next slide(s)
- ONH – See next slide(s)

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### Ocular Surface Assessment

Speed Score: 9/28

Tear Osmolarity:

OD: 308

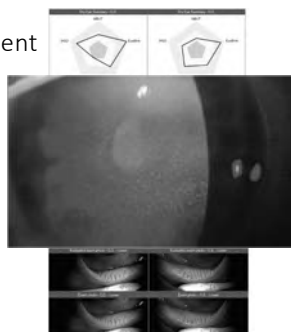
OS: 315

MMP-9: Positive OU

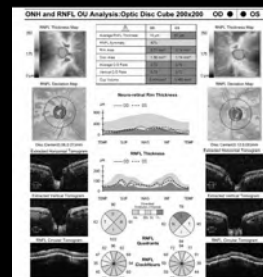
Lids: Normal, (-) blepharitis

Meibomian glands:

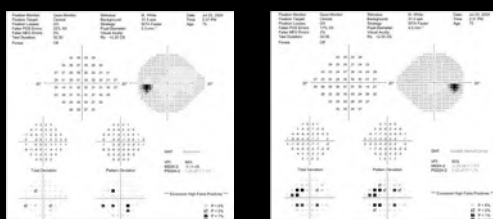
Normal gland secretion



226



227

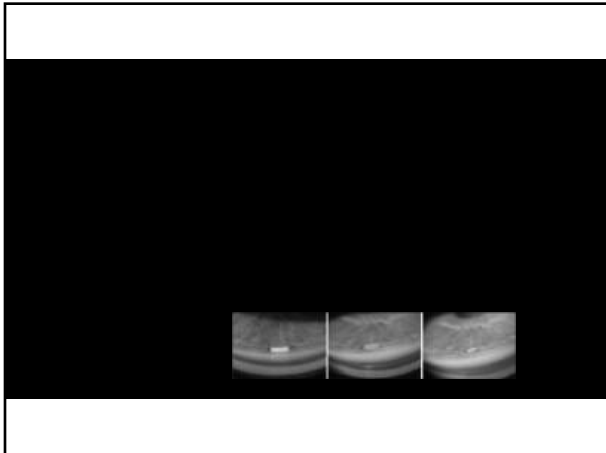


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### Treatment Considerations

1. Must Treat the Dryness!
2. Glaucoma Treatment?
  - Monitor
  - Glaucoma Drops
  - SLT
  - Drug Delivery
  - Surgical Intervention

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## Case 3

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*"I always struggle with dryness, irritated, and burning eyes. I have never done eye drops before."*

- 61-year-old female – Also noticed that her vision fluctuates; is worse as the day goes on; spends 4 to 6 hours a day on a computer or tablet
- Patient does not smoke, run a ceiling fan, or rub her eyes
- Past medical history: Unremarkable
- Systemic medications: Amitriptyline
- Allergies: NKDA
- Family medical history: Age-related macular degeneration (grandmother)
- Social history: No smoking, teacher, no eye rubbing

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### Examination

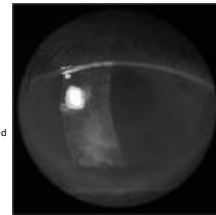
- SPEED: 10/28
- BCVA: 20/25 OD, 20/30 OS
- IOP: 13 mm Hg OD, 15 mm Hg OS
- MMP-9: Positive OU
- Osmolarity: 288 mOsm/L OD; 305 mOsm/L OS

#### Slitlamp Examination:

- Lids/Lashes: Minimal meibum secretions, slightly opaque, low tear meniscus
- Conjunctiva/Sclera: Clear, no injection noted OU, no significant staining
- Cornea: 2+ to 3 diffuse punctate epithelial erosions (PEEs) OU (see image); TBUT: < 5 seconds OU
- A/C: Deep and quiet OU
- Iris: Flat OU
- Lens: Trace NS OU

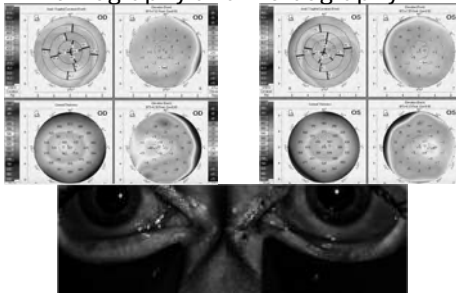
#### Posterior Segment:

- Unremarkable

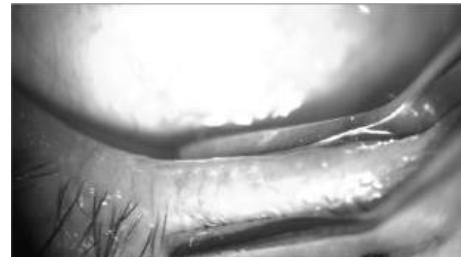


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### Tomography and Meibography



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## Case Conclusion: 6-Week Follow-Up

### Intervention:

1. Heat and gland clearing (see video)
2. Perfluorobutylpentane + Cyclosporine 0.1%
3. Placed punctal plugs
4. 6-week follow-up



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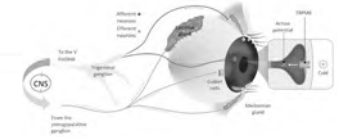
## Acoltrem (AR-15512) Ophthalmic Solution 0.003% TRPM8 agonist

### WHAT IS TRPM8?

- Transient receptor potential melastatin 8 (TRPM8)
- Expressed on trigeminal sensory nerve terminals in corneal epithelium
- Principal cold-sensitive TRP receptor<sup>1,2</sup>

### WHY TRPM8 AS A TARGET FOR DRY EYE?

- TRPM8 receptors are stimulated by ocular surface cooling and increased tear osmolarity associated with tear evaporation to regulate basal tear production<sup>3-6</sup>



1. Gagnier-Monnet A, Baudouin C, Mely P, et al. *Invest Ophthalmol Vis Sci*. 2019;60(10):3051-3061. 2. Malyukova EO, Krasovskiy MM, Malyukova EO, et al. *J Biol Chem*. 2011;286(12):10249-10257. 3. Hwang H, et al. *J Biol Chem*. 2011;286(12):10249-10257. 4. Belmonte C, et al. *J Biol Chem*. 2011;286(12):10249-10257. 5. Park A, et al. *J Biol Chem*. 2011;286(12):10249-10257. 6. Gault T, et al. *J Biol Chem*. 2011;286(12):10249-10257.

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## Acoltrem (AR-15512) Ophthalmic Solution 0.003%

Acoltrem is a potent and selective TRPM8 agonist that activates the trigeminal nerve to stimulate tear production

### Enrollment

931 dry eye subjects completed COMET-2 and -3 studies

### Unanesthetized Schirmer Test

- Higher % of subjects with  $\geq 10$  mm increase in unanesthetized Schirmer Test scores on Day 14 with acoltrem 0.003% (ACO) compared to vehicle
- Similar results seen on Day 1 and Day 90 (secondary endpoints)

### SANDE Score

- Change from baseline in SANDE scores were greater with ACO on Day 28 in COMET-2 ( $P=0.0138$ ), numerically greater with ACO in COMET-3 ( $P=0.1321$ )

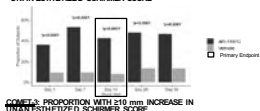
### Ocular Staining

- Change from baseline in total corneal and total conjunctival staining were observed at Day 7 through Day 90

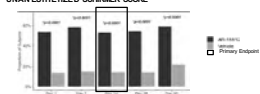
### Adverse Events

- ACO was well-tolerated, and there were no reported serious ocular adverse events

Primary endpoint met in both phase 3 (COMET) trials  
COMET-2: PROPORTION WITH  $\geq 10$  mm INCREASE IN UNANESTHETIZED SCHIRMER SCORE



COMET-3: PROPORTION WITH  $\geq 10$  mm INCREASE IN UNANESTHETIZED SCHIRMER SCORE



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## Summary

1. Acoltrem 0.003% increased tear production in a large proportion of subjects in both pivotal phase 3 studies<sup>1,2</sup>
  - The primary endpoint, proportion of subjects with a  $\geq 10$ -mm increase in unanesthetized Schirmer score at day 14, was met in both phase 3 studies, COMET-2 and COMET-3 ( $P<0.0001$ )
  - Tear production was observed as early as after the first dose and continued through day 90
2. The efficacy of acoltrem 0.003% was supported by<sup>1,2</sup>:
  - **DED symptom reduction:** Improvements in global SANDE scores were statistically significantly greater than vehicle scores in COMET-2 and within the pooled analysis and directionally in favor of acoltrem 0.003% in COMET-3
  - **Ocular surface staining:** As exploratory endpoints, reductions in total corneal and total conjunctival staining was observed in both individual studies as well as in the pooled analysis
3. Acoltrem 0.003% was well tolerated by subjects over the 90-day duration of both pivotal studies<sup>1,2</sup>
  - The only ocular treatment-emergent adverse event with  $>2.5\%$  incidence was mild instillation site burning/irritation, which was reported in  $\leq 51\%$  of subjects receiving acoltrem 0.003%
    - In COMET-4, burning/irritation was reported to be transient, with  $\approx 60\%$  of subjects who experienced the sensation reporting a duration of 1 minute or less<sup>3</sup>

1. <https://clinicaltrials.gov/study/NCT02855644>. Accessed September 24, 2024. 2. <https://clinicaltrials.gov/study/NCT03509068>. Accessed September 24, 2024. 3. <https://clinicaltrials.gov/study/NCT04931111>. Accessed September 24, 2024.

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## Last thoughts...

Although their pathogenic potential remains unclear, the ubiquitous pilosebaceous mite *Demodex* (generally considered a saprophyte) overpopulation should be considered as cause in recalcitrant cases of blepharitis/conjunctivitis/corneal pathology. *Demodex brevis* induced pathological changes in the meibomian gland function/lipid layer is implicated in evaporative dry eye/ocular surface disease.



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