


**Powerboost Lenses:
Why Do My Patients Need Them?**

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1

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- ◆ Doctor of Optometry (OD)
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- ◆ Licensed Optometrist (CA-DCA)



2

Disclosures



- The content of this course was developed independently without commercial bias or influence
- Consulting
 - Visionix
 - Essilor Instruments, USA
 - Topcon

3



What is a Powerboost Lens?




Type of Near Task Specific Lens

4




Our Learning Journey:

- Brief Historical Background
- Marketing Message/Fitting Recommendations
- A Shallow Dive into the Characteristics and Performance
- Overview of Several Product Portfolios
- Case Presentations to Illustrate benefits and contraindications



5

Technology Timeline: Over a century ago



1920's - 1930's - Radio
1940's - 1950's - B&W TV
1950's - 1990's - Color TV
1990 - present- HD TV

6

The Digital Revolution: Shift from Mechanical to Electronic

One small, handheld device



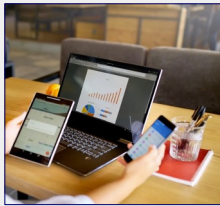
Lots of large individual things

50 years: Radio to Computer
20 years: digital devices major part of life

7

The Physical and Visual Response

1990's: Computers are the major source of information



Breakdown of DES* Symptoms
(6 out of 10 adults report)

- 35% Neck/shoulder pain
- 27% Dry eyes
- 28% Headaches
- 32% Eye strain
- 28% Blurred vision

* DES = Digital Eye Strain, formerly Computer Vision Syndrome (CVS)

8

Some Perspective on DES

The Vision Council Digital Eye Strain Report



of Americans said they did not know about the benefits of computer eyewear.

#1 reason for not wearing computer eyewear:
"My eye care provider never recommended them"

9

Lens Manufacturers Respond to DES

2009: Essilor launches Anti-Fatigue Lens

"... Essilor Anti-Fatigue lenses feature a special "Power Boost" area in the lower portion of the lens, to give the wearer's eyes greater clarity and comfort when focusing up-close for extended periods..."

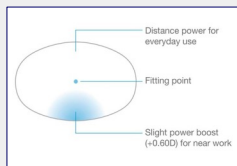
- Compensate for:
- DES
 - Closer working distance



POWERBOOST term created by Dr. Dennis Fong

10

Design Idea



Design:

- 0.60D "power boost" in the lower lens
- Performs like a Single Vision lens; minimal swim and magnification
- Reduces Digital Eye Strain symptoms

11

Marketing Messages



Marketing Messages

- Target Pt: Pre & emerging presbyopes
- Treat DES
- Excessive Digital Device Usage
- Compensate closer WD (33 cm)
- Boost ≠ ADD

Alternate Names

- Anti-Fatigue Lens
- Single Vision with a power boost
- Starter Progressive

12

Powerboost Lenses – Fitting Guides

Hoya Sync III

ORDERING

When ordering, please provide the Distance Prescription and the chosen boost power. **Distance Prescription** and **Distance Support**.

MINIMAL OR NO SYMPTOMS
SYNC S (+0.57D)

MILD TO MODERATE SYMPTOMS
SYNC S (+0.95D)

MODERATE TO SEVERE SYMPTOMS
SYNC S (+1.32D)

Fitting Zeiss Digital Lens

SELECT LENS

ZEISS Digital Lens is fitted like a progressive lens. ZEISS Digital Lens is available in 4 add covers, ranging from +0.50D to +1.25D. The amount of ADD power should be determined by a near refraction.

Fitting Guides

- By Symptoms?
- By Age?
- By Add Power? (Boost Power?)

Essilor Eyezen

PROGRESSIVE	PROGRESSIVE	PROGRESSIVE	PROGRESSIVE
PROGRESSIVE	PROGRESSIVE	PROGRESSIVE	PROGRESSIVE
PROGRESSIVE	PROGRESSIVE	PROGRESSIVE	PROGRESSIVE
PROGRESSIVE	PROGRESSIVE	PROGRESSIVE	PROGRESSIVE

Designed for:

- Light to moderate digital eye strain symptoms
- Default for patients 34 years or younger

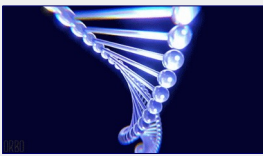
Designed for:

- More severe digital eye strain symptoms
- Default for patients 35 years or older

13

Deconstructing a Powerboost Lens

- Optical Properties
- Performance Comparison
 - Single Vision
 - Bifocal
 - Computer Lens
 - PAL
- Boost = ADD?



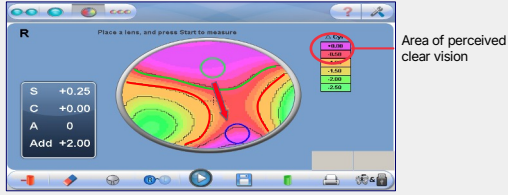
14

How can we better understand variable power lens designs?



15

What Can We Measure?

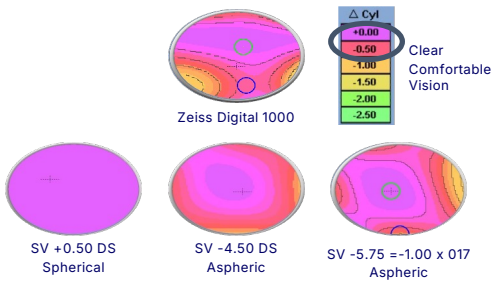


Cylinder Aberration Contour Plot

- Perceived clear vision
- Isometric contour lines (unwanted cylinder)

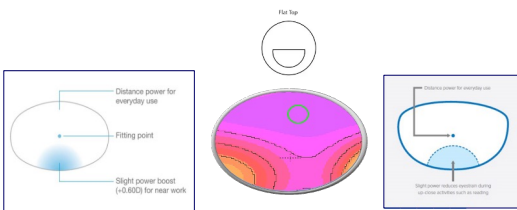
16

Is a Powerboost = Single Vision?



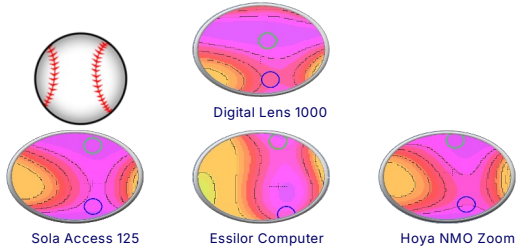
17

Is a Powerboost = Bifocal?



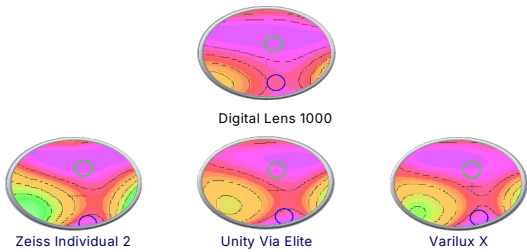
18

Is a Powerboost Lens = Computer Lens?



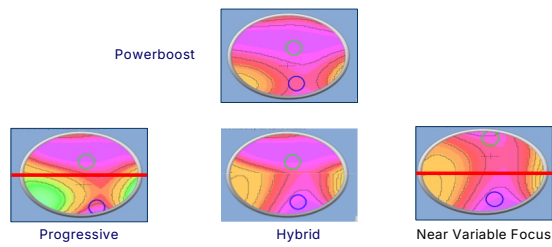
19

Is a Powerboost = Progressive lens?



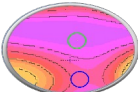
20

Powerboost Lens Design Characteristics

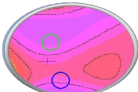


21

A Better Description



Progressive like design



Dual Centric design

Specialized progressive-like or dual centric lens

- reduces digital eye strain signs and symptoms
- compensates for a closer working distance

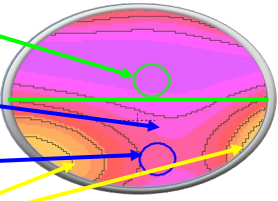
Prescribing and Fitting

- severity of the symptoms
- patient's age
- exam data

22

Powerboost Marketing Material

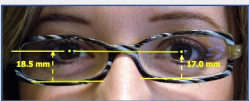
- Wide clear distance
- Wide short corridor
- Fast access to near power
- Large wide near area
- Low Add Power +0.40 to +1.32
- Very low aberration



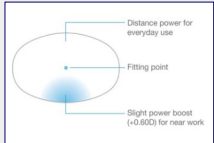
23

Fitting & Ordering Guidelines

Dist. Mono PD
OD = 29
OS = 28



Fitting Ht. = Pupil Center



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Amazing, CA 90765

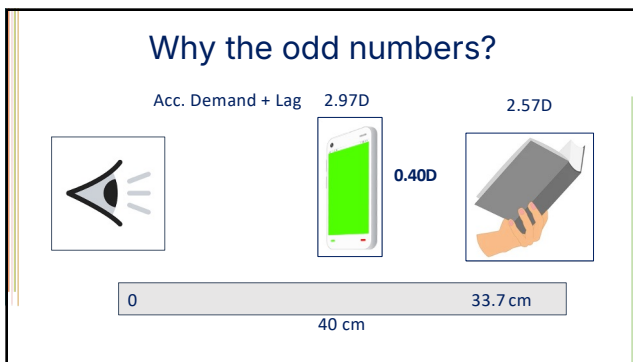
DATE	AMOUNT	REASON	DATE
01/01	+1.00	DS	
01/01	+1.00	DS	
01/01			
01/01			

Remarks: **Zeiss Digital 1000**

24

Powerboost Lenses Product Portfolio	Power Boost Lenses		Boost at the Bottom
	Zeiss Digital Lens	Digital 500 Digital 750 Digital 1000 Digital 1250	+0.50 +0.75 +1.00 +1.25
Eyezen	Eyezen +1 Eyezen +2 Eyezen +3 Eyezen +4	+0.40 +0.60 +0.85 +1.10	
Hoya Sync III	Hoya Sync 5 Hoya Sync 9 Hoya Sync 13	+0.57 +0.95 +1.32	
Unity Relieve	Relieve 50 Relieve 70	+0.50 +0.70	
Shamir Relax	Relax 50 Relax 65 Relax 80	+0.50 +0.65 +0.80	

25



26

Symptoms Related to DES

Digital Eye Strain – Symptoms

- Red, Dry, Irritated, Sore Eyes
- Blurred Vision at Distance and/or Near
- Eye Fatigue
- Neck and Back Pain
- Headaches

Digital Eye Strain – Areas of Concern

- Refractive Errors
- Accommodative Disorders
- Binocular Vision Dysfunctions
- Dry, Sore Eyes
- Presbyopia

27

Who's Sitting in Your Chair?

BUSINESS BY AGE BRACKET
Boomers still rule the roost, but for how much longer?

- Baby boomers (53-71)
- Gen X (37-52)
- Millennials (20-36)
- Seniors (72+)
- Gen Z + Kids 19 and under

- Baby Boomers + Gen X = fill most appointments
- Spectacles \$ = 62% of total revenue
 - Half from premium lenses
- Computer, anti-fatigue, PAL's sales are increasing,

Eyecare Business January 2018 and 2020 Mega Market Trends

28

Candidates for Powerboost Lenses

Latent Hyperopes
BV Disorders

Myopes w/ Eff
ADD

Young People

Int/Near Presbyope

Digital Device User

29

Fit by Symptom and Age

HOW TO ALLEVIATE Digital Eye Strain

Symptom Severity: Mild
Rx: Hoya Sync 9 (+0.95D)

Hoya Sync

ORDERING

HALD TO MODERATE SYMPTOMS

HALD TO MODERATE SYMPTOMS

HALD TO MODERATE SYMPTOMS

HALD TO MODERATE SYMPTOMS

Convergence Insufficiency

Age: 32
Rx: Eyezen +1 (+0.40D)

Essilor Eyezen

EYEZEN+ 1 38 to 58 yrs (0.40 diopters)	EYEZEN+ 2 29 to 44 yrs (0.80 diopters)	EYEZEN+ 3 42 to 59 yrs (0.80 diopters)
--	--	--

Effective Add = +4.00 without glasses

Caution

30

Powerboost for the Emerging Presbyope

Power Boost Lenses		Boost at the Bottom
Zeiss Digital Lens	Digital 500	+0.50
	Digital 750	+0.75
	Digital 1000	+1.00
	Digital 1250	+1.25
Eyezen	Eyezen +1	+0.40
	Eyezen +2	+0.80
	Eyezen +3	+1.20
	Eyezen +4	+1.10
Unity Relieve	Relieve 50	+0.50
	Relieve 70	+0.70
Shamir Relax	Relax 50	+0.50
	Relax 65	+0.65
	Relax 80	+0.80



Lisa 43 yo
Rx: +0.25 -0.75 x 180
+0.25 -0.50 x 005 Add +0.75
BV, OH, GH = WNL, unremarkable

31

Accommodative Disorders



Condition	NPA	Flippers	Treatment
Insufficiency	Reduced		(+) Lenses @ Near
Infacility		Reduced	VT (+) Lenses @ Near
Spasm		(+) difficult	VT (+) Lenses @ Near
Ill-Sustained	Reduced on Repeat	(-) difficult	(+) Lenses @ Near

32

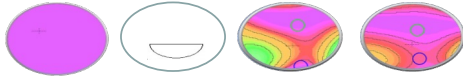
Binocular Vision Conditions



Condition	Treatment
Exophoria	Prism, VT
Esophoria	(+) Lenses, Prism
Gross Convergence Insufficiency	VT
Convergence Excess	(+) Lenses, Prism
Vertical Phoria	Prism

33

Lens Designs for Rxing Near Plus



Lenses	Benefits	Limitations
Single Vision Near	Wide Field of View	Distance Blur
Bifocal	Wide Field of View	Cosmesis Image Jump
PAL	Cosmesis	Small Reading Area Narrow Corridor Cost
SV Distance with Near Power Boost	Wide Field of View Cosmesis Lower Cost	(Practically None)

34

Powerboost for Accommodative Esophoria

Power Boost Lenses	Boost at the Bottom
Zeiss Digital Lens	Digital 500 +0.50
	Digital 750 +0.75
	Digital 1000 +1.00
	Digital 1250 +1.25
Eyezen	Eyezen +1 +0.40
	Eyezen +2 +0.60
	Eyezen +3 +0.85
	Eyezen +4 +1.10
Hoya Sync III	Hoya Sync 5 +0.57
	Hoya Sync 9 +0.95
	Hoya Sync 13 +1.32



Annie: 11yo

Dry/Wet Ret. and Refraction:
Dist. Rx: +1.00 DS ADD +1.00

Dist CT : ortho Near CT: 5 Esophoria
AC/A = 8/1

35

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Lab order

- Recommended Powerboost lens
- monocular distance PD
- fitting height (at pupil center)

NAME Annie DATE _____

ADDRESS _____

	SPHERICAL	CYLINDRICAL	AXIS	PRISM	BASE
D.V.	O.D. +1.00	DS			
	O.S. +1.00	DS			
N.V.	O.D.				
	O.S.				

Remarks **Zeiss Digital 1000**

DR. _____

36

Powerboost for Students

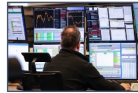
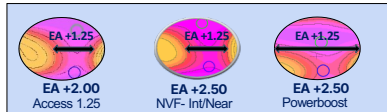
Power Boost Lenses	Boost at the Bottom
Zeiss Digital Lens	Digital 500 +0.50
	Digital 750 +0.75
	Digital 1000 +1.00
	Digital 1250 +1.25
Eyezen	Eyezen +1 +0.40
	Eyezen +2 +0.80
	Eyezen +3 +0.85
	Eyezen +4 +1.10
Unity Relieve	Relieve 50 +0.50
	Relieve 70 +0.70
Shamir Relax	Relax 50 +0.50
	Relax 65 +0.65
	Relax 80 +0.80



Sophie: 20 yo College student
CC: Eye strain and blurry vision in class
Rx: -0.75 DS
-1.00 DS add +0.75
BV, OH, GH = WNL, unremarkable

37

Powerboost for Intermediate/Near Use



Power Boost Lenses	Boost at the Bottom
Zeiss Digital Lens	Digital 500 +0.50
	Digital 750 +0.75
	Digital 1000 +1.00
	Digital 1250 +1.25
Hoya Sync III	Hoya Sync 5 +0.57
	Hoya Sync 9 +0.85
	Hoya Sync 13 +1.32

Fred: 61yo w/multiple screens
CC: Trouble seeing at near w/ Access 75
Rx: Plano OU, Int. +1.25, Near +2.50
BV, OH, GH = WNL, unremarkable

38

Master Rx

Powerboost Rx
 Int = +1.25
 Near = +2.57

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 123 Sunshine St.
 Amazing, CA 98765

NAME: Fred

SPHERICAL	CYLINDRICAL	ADD	PRISM	BASE
0.0	Plano	DS		
0.0	Plano	DS		
0.0	+2.50			
0.0	+2.50			

Prescription: Intermediate = +1.25

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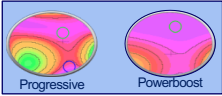

NAME: Fred

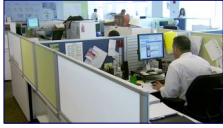
SPHERICAL	CYLINDRICAL	ADD	PRISM	BASE
0.0	+1.25	DS		
0.0	+1.25	DS		
0.0				
0.0				

Prescription: Hoya Sync 13 for Intermediate/Near

39

Powerboost for Progressing Presbyope



Power Boost Lenses		Boost at the Bottom
Zeiss Digital Lens	Digital 500	+0.50
	Digital 750	+0.75
	Digital 1000	+1.00
	Digital 1250	+1.25
Eyezen	Eyezen +1	+0.40
	Eyezen +2	+0.60
	Eyezen +3	+0.85
	Eyezen +4	+1.10
Hoya Sync III	Hoya Sync 5	+0.57
	Hoya Sync 8	+0.85
	Hoya Sync 13	+1.32

Walter: 57yo IT Support
CC: Trouble seeing at near current PAL
Current PAL: +1.00 DS OU add +1.50
RX: +1.00 DS OU Int: +1.25 Near +2.25
BV, OH, GH = WNL, unremarkable

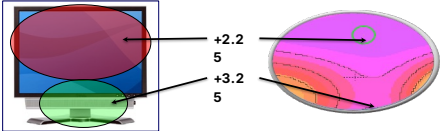
40

Example: Powerboost as Intermediate/Near

Rx +1.00D, add +1.25 intermediate, add +2.25 near

Zeiss Digital 1000 (+1.00 boost)


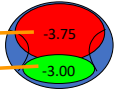
Powerboost Lens	Power at FRP	Distance (above FRP)	Near (below FRP)	Power at near
Zeiss Digital 1000	Intermediate add	No distance	14mm	Boost power



41

Powerboost for the Traveling Presbyope

Power Boost Lens		Boost at the Bottom
Zeiss Digital Lens	Digital 500	+0.50
	Digital 750	+0.75
	Digital 1000	+1.00
	Digital 1250	+1.25
Eyezen	Eyezen +1	+0.40
	Eyezen +2	+0.60
	Eyezen +3	+0.85
	Eyezen +4	+1.10
Unity Relieve	Relieve 50	+0.50
	Relieve 70	+0.70
Shamir Relax	Relax 50	+0.50
	Relax 75	+0.75
	Relax 80	+0.80

Evan: 56 YO retired SV tech, traveling the world
CC: PAL not ideal for viewing seat-back screens in flight
Rx: -5.00 DS OU Add +2.00 Seatback screen EA +1.25
BV, OH, GH = WNL, unremarkable

42

Clinical Pearls

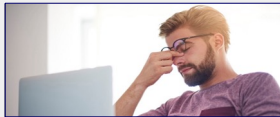
- Developed to relieve DES, closer WD
- Cat = SV, but more like hybrid variable power lens
- Prescribe using visual assessment data
- Not just for Pre-presbyopes/Digital Eye Strain
 - Accommodative Disorders
 - Binocular Dysfunction
 - 1st time PAL
 - Task Specific/Advanced Presbyope



43

Contraindications

- Convergence insufficiency
- Moderate exophoria at near
- Pseudo Non-adapts



44

At the End of the Day



- Did I address the chief concern with the appropriate recommendations?
- Is it an improvement over what they are used to?

45

On behalf of Vision Expo, I sincerely thank you for being here this year.

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